

## MONTARA WATER AND SANITARY DISTRICT AGENDA

For Meeting Of: June 4, 2015

TO:

**BOARD OF DIRECTORS** 

FROM:

Clemens Heldmaier, General Manager

SUBJECT:

Review and Possible Action Concerning Approval of Water and Sewer Budgets and

Capital Improvement Programs.

A Draft Budget was presented at the May 7 meeting for Board Review. On May 28 the Finance Committee met, reviewed the budget and suggested changes. The Finance Committee recommends approval of the budget at this time.

The Budgets contains a suggested water rate increase of 3%, and a suggested sewer service charge increase of 3% to cover increased debt service, personnel cost, capital needs and building of reserves on the water side.

### RECOMMENDATION:

Adopt Resolution No.\_\_\_\_\_, RESOLUTION OF THE MONTARA WATER AND SANITARY DISTRICT APPROVING BUDGET FOR THE FISCAL YEAR 2015-2016.

Attachments.

# Fiscal Year 2015-2016 Budget Executive Summary

### **General Manager**

Clemens Heldmaier

### Staff

Julian Martinez
Judy Gromm
Joanne Andreotti
Nicholas Carrington
Gabriel Aguilar
Reeson Blevins
Paul Bowman
Clyde Bradshaw

### **Board of Directors**

Scott Boyd, President, SAM Representative Jim Harvey, President pro tem, SAM representative Kathryn Slater-Carter, Treasurer Dwight Wilson, Secretary Bill Huber, Director

### The Mission of Montara Water and Sanitary District

To sensitively manage the natural resources entrusted to our care, to provide the people of Montara and Moss Beach with reliable, high-quality water, wastewater, and trash disposal services at an equitable price, and to ensure the fiscal and environmental vitality of the district for future generations.

### **District Overview**

The Montara Water & Sanitary District, formed in 1958 as a public agency, is responsible for maintaining approximately twenty-five miles of sewer line and thirteen pump stations. The District is a member of the JPA, Sewer Authority-Mid Coastside (SAM), which operates the sewage treatment plant and inter-tie pipeline connecting the member agencies.

In addition, the District manages a solid waste franchise with Recology of the Coast which collects all trash and disposes of it properly, as well as recycles the material placed in the recycling bins by each household.

Through special State legislation, was granted the powers of a county water district. This was done in an effort to improve the water supply and service provided by the private water company serving the area. On August 5, 2003, the district acquired, and began operating, the water system to serve the unincorporated areas of Montara and Moss Beach. Since then the District has successfully improved water quality and source reliability.

### Fiscal Year 2015/16 Budget Overview

This budget continues the District's tradition of meeting all regulatory requirements in planning, designing, operating, and maintaining its facilities. We also continue a tradition of fiscal responsibility,

# Fiscal Year 2015-2016 Budget Executive Summary

recognizing the cost of the District services impacts the community, balanced with the need to maintain prudent reserves to sustain our capital assets. With the resources provided in this budget, the District can continue to focus on customers, work in an environmentally friendly manner, establish and maintain partnerships with other organizations, and foster a positive environment for employees.

Projections used in this budget are the result of multi-levels of review by management, staff, finance committee and the Board of Directors. Cost increases have been limited as much as possible to essential projects or services. As shown in the following Budgeted Cash Flow for both Sewer and Water, the budget presents a projection of revenues by funding source, operating expenses, debt service costs and capital expenditures planned for fiscal year 2016. Capital project cost estimates are based on the Capital Improvement Program (CIP) and related water master plan. In addition, the water enterprise went through a comprehensive water rate study performed by the District's financial consulting firm, Bartle Wells. The study was the culmination of months of work between Bartle Wells and District staff. The results were reviewed and accepted by the board on the March 19, 2015 meeting and have been incorporated into the fiscal year 2015-2016 budget.

### **Sewer Enterprise:**

Sewer service charges have been budgeted using a dollar value growth factor of 3%. The actual dollar percentage shrank by -10.72% due to un-favorable flow distribution in the prior wet weather period. Due to this decrease in flow of nearly 15%, the District is expecting to take in \$234,058 less revenue than prior fiscal year. The current residential occupancy rate charge is \$39.33 per hundred cubic feet (HCF). The District is proposing a rate of \$40.51 HCF. The current prop 218 limit is set at \$42.93.

The major factors impacting the Sewer enterprise are the rising SAM costs. For fiscal year 2015-2016 the District has seen increases in SAM's Collections Budget (17.87%) and Operations Budget (13.44%). SAM's Capital Maintenance Budget has increased by 153.58% to \$160,666. As can be seen in the pie chart displayed further on in the budget, SAM expenses represent approximately 68% of the District's operating expenditures.

Connection Fee revenue from new residential construction has been budgeted to increase \$97,116 or 54.41%. The past fiscal year the District has experienced roughly one new connection permit issued per month. District management expects this trend to continue and an additional twelve (12) new connections are expected to be sold in fiscal year 2015-2016. The revenue from these connections is used for MWSD capital expenditures and the SAM assessment for capital improvements

### **Water Enterprise:**

In fiscal year 2014-2015 the District's Water enterprise also went through a comprehensive Rate Study prepared by Bartle Wells. The rate study was the culmination of many months of work. Bartle Wells drafted various financial models in order to decide the long term rate structure for the District. The specific assumptions made included the cost escalation factor, Interest earnings rate, growth in customer base, and price elasticity. These assumptions are used in order to account for the known cost drivers. The largest portion being the Water enterprise's debt service responsibilities for the next 10-15

# Fiscal Year 2015-2016 Budget Executive Summary

years and the District's long term capital improvement program set forth by the District's master plan. After careful consideration of three proposed financial models put in place by Bartle Wells, the decision of a 3% water rate increase was deemed appropriate.

The rate study was accepted by the Board of Directors before Governor Brown's office released its emergency water conservation directives to State agencies in April 2015. The directives entailed a strategy of urban users to reduce consumption by nearly 25%. The directives put in place by the Governor's office do not impact the District, due to District being considered a "small" District. Instead we implemented a state approved restriction on exterior watering to two days per week. We expect water sales to diminish due to this and other exemplary conservation measures by our rate payers.

Operational expenditures for the Water enterprise are being budgeted with an overall increase of 3%. To minimize the effects of the expected revenue shortfall, we have tried to reduce expenditures wherever possible and have done so in six out of the nine expenditure categories. There is one area in which we are budgeting a significant increase; personnel with a 20% increase.

In fiscal year 2014-15, the District's Water enterprise experienced unexpected turnover in personnel. The remaining staff saw a sharp increase in workload and in turn, the need for increased overtime. To retain experienced, skilled, and certified employees and to lessen overtime, the District is taking steps to become more competitive in the arena of employee benefits. We recognize that a capable stable workforce is the foundation of a well-run District.

### **Conclusion:**

The District strives to keep its rate increases and overall costs as low as possible while meeting or exceeding regulatory standards and maintaining a focus on environmental stewardship. Rate increases for services remain below the average in the region, while the District has been recognized for excellence at the local and state levels.



### **Montara Water & Sanitary Budgeted Cash Flow - Sewer Fiscal year 2015-2016**

Cash flow summary		
Operating cash flow		
Operating income		
Sewer Service Charges	\$	2,035,943
Cell Tower Lease	\$	32,000
Fees	\$	19,000
Property Tax	\$	230,000
Waste Collection Revenues	\$	15,000
Total operating income	\$	2,331,943
Operating expenses		
Personnel	\$	(311,666)
Professional Services	\$	(89,550)
Facilities & Administration	\$	(36,400)
Engineering	\$	(52,000)
Pumping	\$	(27,000)
Sewer Authority Mid-Coastside All other Accounts		(1,158,392)
Total operating expenses	\$	(49,102) (1,724,110)
Net Cash Flow Provided by Operations	\$	
	<b>A</b>	607,833
Investment cash flow		
Investment income		
Interest Revenue	\$	11,281
Total investment income	\$	11,281
Investment expenses	•	(005 400)
Capital Improvement Program SAM Capital Assessment	\$	(685,483) (160,666)
Total investment expenses	\$	(846,149)
Net Cash Flow Used by Investments		
	\$	(834,868)
Financing cash flow		
Financing income		
Connection Fees	\$	325,604
Employee Loan Program - Principal Received  Total financing income	\$ \$	20,692 <b>346,296</b>
Financing expenses	P	340,230
Loan Interest Expense	\$	(46,812)
Loan Principal Payment	\$	(65,025)
Total financing expenses	\$	(111,838)
Net Cash Flow Provided by Financing Activities	\$	234,459
cas		
Overall projected cash flow	\$	7,423
Transfer to Sewer Reserves	\$	(7,423)
Net cash flow	\$	_



# Montara Water & Sanitary Budgeted Cash Flow - Water Fiscal year 2015-2016

Cash flow summary		
Operating cash flow		
Operating income		
Wate	er Sales \$	1,679,734
Cell Towe		32,000
	Fees \$	10,450
Prop	erty Tax \$	230,000
Backflow Testing	& Other \$	13,000
Total operating	income \$	1,965,184
Operating expenses		
	rsonnel \$	(769,419)
Professional S		(137,350)
Facilities & Admin	A Company of the Comp	(39,005)
	neering \$	(67,000)
	umping \$	(82,500)
	Supply \$	(45,000)
Collection/Trans		(94,500)
	eatment \$	(59,000)
All Other A	A AND AND ADDRESS OF THE PARTY	(127,100)
Total operating ex		(1,420,874)
Net Cash Flow Provided by Opera	tions \$	544,310
Investment cash flow	E N	
Investment income		4 450 400
GO Bonds, Assessment R		1,150,436
Total investment i	ncome \$	1,150,436
Capital Improvement P	rogram \$	(1,729,000)
Total investment ex		(1,729,000)
Net Cash Flow Used by Investn		(578,564)
Financing cash flow	iems y	(378,304)
Financing income		
Connection	n Fees \$	157,000
SRF Lo		1,200,000
Total financing i		1,357,000
Financing expenses		1,007,000
Long Term Debt - Interest E	xpense \$	(336,136)
Long Term Debt - Principal Page 1		(873,575)
Total financing exp		(1,209,711)
Net Cash Flow Provided by Financing Activ		147,289
Overall projected cash	flow \$	113,035
Transfer to Water Rese	erves \$	(113,035)

# MWSD — Fiscal Year 2015-2016 Operations Budget - SEWER ENTERPRISE

<u>%</u>	1.59%	-30.56%	200.00%	-41.18%	125.00%	75.00%	2.22%	%65'9-	100.00%	3.45%	-5.47%			29.03%		32.00%				-100.00%	17.00%	12 640	-25,04%		100.00%		200	-50.00%	23,00%		13.04%	6.09%		-11.11%	-16.67%					4.93%	-11.63%	7707 71	-50 470%	8.74%	5.43%	-1.90%	26.10%				-60.00%	100.00%	
from 2014-2015 \$	200	(1,100)	2,000	(1,400)	2,500	3,000	2,000	(143,910)	(2,000)	200	(134,910)			006		800				(900)	557	/1 5001	(5,000)		3,000		(000 c)	(2,000)	(non'T)		1,500	200		(100)	(200)					644	(4,801)	1 021	(3 965)	6.912	5,313	(36)	1,336	1,14/	42,265		(3,000)	25,000	
1	32,000	2,500	3,000	2,000	4,500	2,000	230,000	2,039,943	(4,000)	15,000	2,331,943			4,000	2,500	3,300	000	7,000	000'9	1 755	1 097	9 500	15.000		000′9		9,000	3,000	30,000	13,000	13,000	9'000'9	2,250	800	2,500	000'6	1,500	200	000	13,709	1 454	14 083	3.891	86,041	103,090	1,854	3,718	1,14/ AE 20E	10,000	1,000	2,000	20,000	1.000
-	101.63%	61.73%	277.80%	61.69%	227.52%	212.46%	112.81%	100.00%	320.00%	127.44%	101.40%			127.97%	86.69%	117.02%		55 740%	23.7470	133 36%	131 55%	49.77%	39.63%		129.84%	100 000	79.79%	35.13%	68.61%	92.77%	121.11%	126.37%	90.83%	100,00%		92.87%	89.04%		101 0007	101.88% 85.80%	173 71%	111.60%	48.09%	105.57%	102.36%	95.24%	151.55%	0/-00°-00°	9.77%			281.67%	
- 1	32,012	2,222	2,778	2,098	4,550	8,498	253,813	2,183,853	(2,000)	18,479	2,501,304			3,967	2,167	976'7		2 344	3,344	2,000	2,000	5.474	7,926		3,895	000	1,192	1.405	20,582	12,060	13,927	6,950	2,044	12		8,628	1,336		12 24	35 434	1 400	14.566	3.778	83,535	100,087	1,800	3,610	1,117	226			70,418	
% To date	84.69%	51.44%	231.50%	51.41%	189.60%	177.05%	84.60%	90.72%	_		90.14%			106.65%	12.24%	97.52.76		46.45%	20.0	111.13%	109.63%	41.47%	33.03%		108.20%	7407	24.83%	29.28%	57.17%	77.31%	100.92%	105.31%	70.53%	100.00%		%68.62	74.20%		85 570%	64 01%	77.17%	81.21%	32.56%	88.82%	85.65%	79.37%	100 00%	0000	8.14%			234.73%	
s as of April 30,	26,677	1,852	2,315	1,748	3,792	7,082	190,360	1,981,264	(6,915)	15,399	2,223,574			3,306	1,806	7,438		7 787	70/17	1 667	1.754	4,562	9'99		3,246	0 167	993	1.171	17,152	10,050	11,606	76/2	1,703	10		7,190	1,113		11 100	26 436	879	10.600	2,558	70,284	83,748	1,500	3,258	076	814			28,682	
Budget 2014-15	31,500	3,600	1,000	3,400	2,000	4,000	225,000	2,183,853	(2,000)	14,500	2,466,853		000	3,100	2,500	7,300	2 000	90009	000	1.500	1.600	11,000	20,000		3,000	0000	4,000	4,000	30,000	13,000	11,500	2,500	000		3,000	000'6	1,500	700	13 065	41,298	1.139	13,052	7,856	79,129	777,76	1,890	7927		10,000	1,000	2,000	25,000	1,000
ctual	32,270	7,800	7,250	1,700	5,060	3,06/	301,852	2,018,016	(344)	13,191	2,379,462		0007	4,022	2,280	3 807	397	2.786		1.583	1,548	11,350	18,077		4,283	6 872	2,366	1,538	35,955	12,050	2,962	2,233	279	30	2,453	10,557	1,426	143	11 993	38.540	1.177	13,276	6,322	78,465	95,376	1,800	830		9,944		27.12	47,743	
Actual 2	28,909	1 220	1,320	020	2 220	704 550	304,550	1,952,513	17,980		2,309,277		250.0	3,0/4	3.450	OCT O	431	1.300		1,425	1,107	7,376	14,057	001	7,780	3 404	2,887	2,441	72,944	12,550	11,287	260,6	177			6,402	1,290	100	11.248	35,678	844	11,361	4,986	102,902	63,843					219	000	30,013	
GL Codes		4430			4440	1400	4610	4770	47.20	4760			2400	5210	5220	5250	5250	5270	5310	5320		5420		5440	5520		5550		5610	5620	5640	2650	5660	2690	5710	5720	5730	5740	5810	5820	5830	5840	2960	5910	-1	5930			6170	6195	6210	0779	9320
Operating Kevenue	Administrative Fees (New Construction):	Administrative Foos (Demodel)	Inspection Feet (New Construction):	Inspection Food (New Collaboration).	Mispection rees (Remodel):	Description of the second	Source Source Character	Source Conico Poérada Circhard	Sewer Service Kerunds, Customer:	Waste Collection Revenues:	lotal Operating Revenue:	Operating Expenses	Sand Sand	Roard Moetings:	Director Fees	Election Expenses:	Conference Attendance:	Information Systems:	Fidelity Bond:	Property & Liability Insurance:	LAFCO Assessment:	Meeting Attendance, Legal:	General Legal:	Maintana Office	Maeting Local	Office Supplies:	Postage:	Printing & Publishing:	Accounting:	Audit:	Consulting:	labor & HR Support	Pavroll Services:	Other Professional Services:	San Mateo County Tax Roll Charges:	Telephone & Internet:	Mileage Keimbursement:	Other Administrative:	CalPERS 457 Deferred Plan:	Employee Benefits:	Disability Insurance:	Payroll Taxes:	Worker's Compensation Insurance:	Management:	Staff	Stall Celtification:	Staff Standby:	District sponsored Defined Benefit Plan:	Claims, Property Damage:	Education & Training:	Meeting Attendance, Engineering:	Forningent & Tools Expensed.	Equipment & Tools, Expensed:



# MWSD — Fiscal Year 2015-2016 Operations Budget - SEWER ENTERPRISE

2012-13 Actual
777
27,293
2,013
6,690
281,340 332,868
655,776 657,192
75,640 15,550
46,632
1,438,223 1,532,607
871,054 846,855



# MWSD — Fiscal Year 2015-2016 Non-Operating Budget - SEWER ENTERPRISE

ncrease/(decrease)	<b>*</b>			54.41%		-86.31%		29.34%			-63 10%	153 5807	707.07	20.30%	20.43%			
Increase/(Decrease)_Increase/(decrease) from 2014-2015 & %			2111	911'/6	(00) 00)	(769'07)		76,424			(35,550)	97 306	1023 307	1666,05	33,203		41,221	
Budgeted amounts 2015-			275 204	50,000	20,00	2,201	000,8	330,885			20,790	160.666	26,036	20102	0/4/07		129,407	
Projected as % of Budget			%50 96	51 05%	16 080%	7025 00	09.07	19,00,00			38.80%	100,00%	56.11%	%65 99	2000			
Projected			171 508	25 524	4 070	7 450	100 254	TC7/007			21,861	63,360	79 497	114 718	24.1.		93,533	
% To date			80.07%	42.54%	14 37%	74 4806	66 65%	20.00		1000	32.40%	83.33%	56.11%	58.39%			Ą	
Income/Expenditure s as of April 30,			142 923	21.270	3 445	2020	173 506	00000	Ą	00000	18,289	52,800	29,497	100.586		0,000	/3,010	
Approved I			178.488	20.000	23,974	8 000	260.462	-		070 23	20,340	63,360	52,575	172,275		101 00	/0T/00	
2013-14 Actual				66,970	8,995	4.878	80.793			TAT 66	/11/67		38,933	62,680		10 112		
2012-13 Actual			22,215	14,110	7,918	6.289	50,532			12 242	726777		28,345	40,687		378 0	2,032	
GL Codes			7110	7120	7700	7200				0175		1	9200					
		Non Operating Revenue	Connection Fees, Residential New Const:	Connection Fees, Residential Remodel:	Employee Loans:	LAIF, Interest:	Total Non Operating Revenue:		Non Operating Expense	DNC Fairinment Leason		Capital Assessment, SAM:	I-Bank Loan:	Total Non Operating Expense:		Net Change in position from Non Operating		



# MWSD — Fiscal Year 2015-2016 Operations Budget - WATER ENTERPRISE

se/(decrease)		1.59%	-10 00%	0.00%	-5.88%		2.22%	0.00%	-8.87%	70000	-50.00%	-7.33%			0.00%	0.00%	32.00%	0.00%	-20.00%	-46.67%	-100.00%	3.24%	27.27%	-15.00%	-14.29%	7000 000	100.00%	0 00%	0.00%	-25.00%	-50.00%	0.00%	0.00%	-20.63%	1000	-100.00%	-5.56%	12.50%	0.00%	0.00%		17.29%	-19.27%	41.41%	25.53%	-30.02%	3.00%	-14.41%	14.84%	125.31%	90 48%	10707.08
Increase/(Decrease) Increase/(decrease) from 2014-2015 €	005	0000	(1001)	0	(20)		2,000	0	(163,739)	0 00 6	000,5	(155,389)			0 0	0 00	000	0	(1,000)	(2,800)	(006)	55	009	(1,500)	(10,000)	0 000 5	3,000		0 0	(000:2)	(2,000)	0	0	(6,500)	0	(2,250)	0	1.000	0	0	0	5,183	(14,625)	1,039	6,819	6 012	9.868	(1.543)	6,450	10,175	1 900	T YARR
Budgeted Ir	ŀ	4 500	006	4,250	800		230,000	13,000	1,682,734	(3,000)	(000/5)	1,965,184		000	9,000	3 300	0000	15,000	4,000	3,200		1,755	2,800	8,500	900,000	000 9	000,0	18,000	9.000	6,000	2,000	30,000	13,000	25,000		020	000	000'6	2,000	800		35,154	61,277	3,549	17,010	86 041	338,785	9,167	49,918	18,295	4.000	ו מממיד
Projected as %	2%	98.08%	118.20%	99.45%	131.15%	100.00%	213.65%	88.51%	91.13%	7.90%	100,00%	104.62%		7053 63	98,50%	116.98%	0.00%	76.11%	68.59%	55.74%	0.00%	117.67%	108.00%	54.74%	73.94%	129 88%	100.00%	92.39%	108.88%	78.84%	35.13%	68.61%	100.00%	101.25%	400.00%	119 60%	100.00%	145.59%	128.22%	0.00%	%00.0	101.04%	78.38%	110 34%	61.53%	105.57%	90.27%	83.10%	111.49%	218.74%	194,06%	100000
Projected	32.011	4.414	1,182	4,226	1,115	389	480,709	1,507	1,082,/34	(474)	989	2,218,499		4 000	7,022	2,107	0	11,417	3,430	3,344	0	2,000	2,376	5,4/4	07/10	3 896	176	16,630	6,799	6,307	1,405	20,582	13,000	31,895	2,2/3	1 076	23,310	11,647	2,564	0	0	30,284	29,492	34 868	16.523	83.535	296,907	8,900	48,464	17,762	4.075	1 2 12/1
% To date	F	81,73%	98.50%	82.87%	109.29%	100.00%	178.04%	75.70%	0.0000	6.58%	100.00%	87.18%		44 640/	72.24%	97.48%	0.00%	80,65%	27.16%	46.45%	%00.0	%90.86	108.00%	43.02%	0.00.0	108.23%	100.00%	95.39%	90.73%	65.70%	29.28%	57.17%	77.31%	100 000	75.69%	%29.66	100.00%	121.33%	106.85%	0.00%	0.00%	82.25%	74 240%	84.81%	46.40%	88.82%	72.53%	70.03%	94.42%	1/3./1%	161.71%	
Approved Budget Income/Expenditures 2014-15 as of April 30, 2015	26,676	3,678	982	3,522	929	324	400,591	975 507 1	7,702,210	(395)	572	1,848,749		4.018	1.806	2,437		12,098	2,858	2,787		1,667	4,576	43 130	OCT CL	3.247	147	16,630	8,166	5,256	1,171	17,152	10,050	1 804	1.703	268	19,425	902'6	2,137	0	200	24,652	196,00	26.800	12,461	70,285	238,547	2,500	41,042	14,105	3,396	
Approved Budget II	⊢	4,500	1,000	4,250	820	000 300	13,000	1 846 473	21.101.014	(000'9)		2,120,573		000 6	2,500	2,500		12,000	2,000	9,000	006	00/1	10,000	70,000	00000	3,000		18,000	000'6	8,000	4,000	30,000	13,000	31,500	2,250	006		8,000	2,000	800	10000	75,971	2,502	31,600	26,853	79,129	328,917	10,710	43,468	6,120	2,100	
-1	32,270	4,050	450	3,825	472	301 953	14 001	1.614.283		(1,855)	2,501	1,971,802		5.864	2,586	3,788	3,897	7,191	1,852	2,786	4 700	1,383	9 955	60.840		4,333	189	18,050	6,872	5,876	1,538	35,955	12,050	2.410	9,750	471	30	7,050	1,592		1,340	68 114	2,371	31,704	23,902	80,855	280,425	8,815	29,202	201,01	3,635	
2012-13 Actual	28,909	1,000	2,158	100	40/	304 550	9.098	1.557,945	(3,945)	548		1,900,670		9.075	2,135	3,450		14,152	4,274	1,300	1 435	1,423	9.218	57,912	19,770		314	17,175	14,533	4,561	378	10,634	10,550	10,330	8,250	220	1,953	7,321	1,236	380	20 210	76.848	1.923	29,587	39,080	72,719	322,672	9,975	3,721	100	2,120	
O			4420	4430	4440	4610	4740	4810	4820	4850	4990			5190	5210	Ш			5250	52/0	2210	5350	5420	5430	5440	5510	5520	5530	5540	5550	5560	0100	2020	5640	5650	2660	2690	5720	5730	5/40	5/90	5820	5830	5840	2960	5910	5920	5930	5950		6160	
Operating Revenue	Cell Tower Lease:	Administrative Fees (New Construction):	Administrative Fees (Remodel):	Inspection rees (New Construction):	Anaperion rees (Remodel). Remodel Fees	Property Tax Receipts:	Testina, Backflow:	Water Sales:	Water Sales, Fire Protection:	Water Sales Refunds, Customer:	Other Revenue:	Total Operating Revenue:	Operating Expenses	Bank Fees:	Board Meetings:	Director Fees:	Election Expenses:	CDPH Fees:	Conference Attendance:	Information Systems:	Dronarty & Liability Insurance	I AFO Assessment	Meeting Attendance, Legal:	General Legal:	Litigation:	Maintenance, Office:	Meetings, Local:	Memberships:	Office Supplies:	Postage:	Printing & Publishing:	Accounting:	Consulting	Data Services:	Labor & HR Support:	Payroll Services:	Other Professional Services:	lelephone & Internet:	Mileage Keimbursement:	Other Administration	CalDERS 457 Deferred Dian	Employee Benefits:	Disability Insurance:	Payroll Taxes:	Worker's Compensation Insurance:	Management:	Staff	Staff Certification:	Staff Standby:	District sponsored Defined Benefit Plan:	g Backflow Prevention:	





# MWSD — Fiscal Year 2015-2016 Operations Budget - WATER ENTERPRISE

	Č	2012-13	2013-14	Approved Budget	Approved Budget Income/Expenditures	7 × 5 × 5		Projected as %	Budgeted	Increase/(Decrease)_Increase/(decrease)	Increase/(decrease)
Operating Revenue	ᆀ	Actual	Actual	2014-15	as of April 30, 2015	% To date	Projected	of Budget	amounts 2015-	from 2014-2015 \$	%
Claims, Property Damage:				10,000		0.00%	0	0.00%	10,000	0	0.00%
SCADA Maintenance:	6185	17,402	395	17,500	11,177	63.87%	13,412	76,64%	15,000	(2.500)	-14.29%
Internet & Telephone, Communications:		3,279	1,693	0		%00.0	0	%00.0		C	
Education & Training:		1,840	7,422	000'9	3,261	54.35%	3,913	65.25%	00009	C	%000
Meeting Attendance, Engineering:		9,851	1,716	2,000		0.00%	0	0.00%	2,000	(3.000)	%00.0
General Engineering:	6220	32,536	30,145	45,000	8,924	19.83%	10,709	23.80%	30.000	(15,000)	-33 33%
Water Quality Engineering:	6230	178,667	25,653	25,000	42,593	170.37%	51,112	204.45%	35,000	10.000	40 00%
Equipment & Tools, Expensed:		12,627	6,527	13,000	2,573	19.79%	3,088	23.75%	6.000	(000/2)	-53 85%
Alarm Services:			758	450	545	121.11%	654	145.33%	750	300	66.67%
Landscaping:		3,600	3,600	3,600	2,700	75.00%	3.240	%00.06	4.500	006	25,00%
Lab Supplies & Equipment:		198	842	1,000		0.00%	0	%00'0	1,000	000	0,00%
Meter Reading:		1,421	2,787	10,000		0.00%	0	0.00%	200/-	(10 000)	-100 00%
Pumping Fuel & Electricity:	6410	43,957	55,704	000'09	58,827	%302%	70,592	117.65%	65.000	5,000	8 33%
Pumping Maintenance, Generators:	6420	1,671	8,624	15,000	185'6	63.87%	11,497	76.65%	13.000	(2.000)	-13.33%
Pumping Maintenance, General:	6430			0	4,297	100.00%	5,156	100.00%	2,500	2.500	
Pumping Equipment, Expensed:		483	3,386	10,000		0.00%	0	0,00%	2.000	(8)	-80 00%
Maintenance, Raw Water Mains:		1,888	1,164	2,000		0.00%	0	0.00%		(2,000)	-100 00%
Maintenance, Wells:	6520	457	5,295	2,000	4,572	91,44%	5,486	109.73%	2.000	0	0.00%
Water Purchases:	6530	225,851	25,949	20,000	35,443	%68'02	42,532	85.06%	40,000	(10,000)	-20.00%
Hydrants:	6610	2,091	438	2,000		%00'0	0	%00.0	1,000	(1,000)	-50.00%
Maintenance, Water Mains:		36,123	51,771	50,000	44,571	89.14%	53,485	106.97%	55,000	5.000	10.00%
Maintenance, Water Service Lines:	6630	15,361	12,582	30,000	18876	32.94%	11,857	39.52%	25,000	(5.000)	-16.67%
Maintenance, Tanks:	$\perp$	6,318	692	6,500	069	10.62%	828	12.74%	1,000	(5,500)	-84.62%
Maintenance, Distribution General:	9650	6,189	12,114	6,500	4,853	74.66%	5,824	89.59%	10,000	3.500	53.85%
Maintenance, Collection System:					620	100.00%	744	100.00%			
Meters:		3,186		2,000	3,455	69.10%	4,146	82.92%	2,500	(2,500)	-50.00%
Chemicals & Filtering:		20,623	7,013	21,000	<b>A B</b> 26,428	125.85%	31,714	151.02%	30,000	000'6	42.86%
Maintenance, Ireatment Equipment:		4,779	5,640	7,500	1,487	19.83%	1,784	23.79%	4,000	(3,500)	-46.67%
reatment Analysis:	$\perp$	21,066	20,628	23,000	15,944	69.32%	19,133	83.19%	25,000	2,000	8,70%
Unitorms:	_	8,473	10,421	8,500	8,008	94.21%	9,610	113.05%	000'6	200	5.88%
Fuel:		8,737	900'6	000'6	5,271	28.57%	6,325	70.28%	8,500	(200)	-5.56%
Iruck Equipment, Expensed:	6820	20	3,553	2,000	648	32.40%	778	38.88%	2,000	0	0.00%
Truck Repairs:	$\perp$	861	10,071	4,500	585	13.00%	702	15.60%	2,000	200	11.11%
Other Operations:	0689	1,665	1,468	The same of the sa	2,004	100.00%	2,405	100.00%		C	
Total Operations Expense:		1,534,597	1,123,176	1,348,580	982,482	72.85%	1,211,299	89.82%	1,420,874	(39,502)	-2.93%
Net Change in position from Operations:		366.073	848 626	771 002	720 250	7000	447 2407 4 007 200	4200 4200			
to the same of the		2	21000	TO COLUMN	707/000	10/21/11	110/1/1	411 4114	HILLY DOG	1000 3111	- 1010

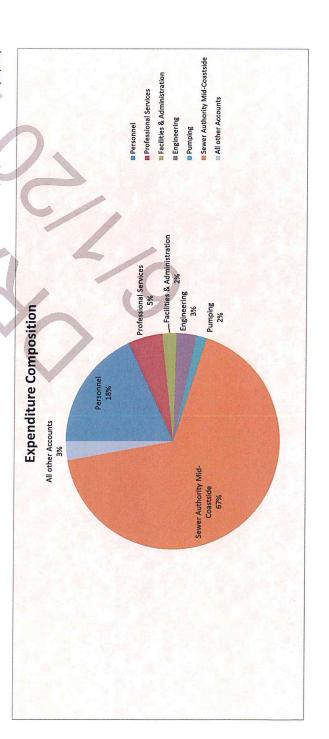
# MWSD — Fiscal Year 2015-2016 Non-Operating Budget - WATER ENTERPRISE

		2012-13	2013-14	Approved Budget	Approved Budget Income/Expenditures			Projected as %	Budgeted	Increase//Decrease/ Increase//decrease/	(oscoro)(docroso)
	GL Codes	Actual	Actual	2014-15	as of April 30, 2015	% To date	Projected		amounte 2015-16	from 2014-201E ¢	October 1997
							10000		01-CTOZ \$111001118	110111 ZUIT+ZUIT \$	8
Non Operating Revenue											
Connection Fees. Residential New Const:	7110	1 444	92 03	77 900	700 00	1000					
Connection Conditionalial Desidential	1	11114	22,030	72,600	84,827	116.52%	101,792	139.83%	101,000	28,200	38.74%
Connection rees, Residential Remodel:	١			2,900	2,757	92.07%	3.308	114.08%	3 000	100	3.4507
Connection Fees, Residential Fire:	7130	72,871	15,632	38.100	40 022	105 05%	2000	136 050	000/5	001	3.45%
Connection Fees, Residential Remodel Fire-	7140		(150)	0010	110/01	0/0000	40,020	126.03%	53,000	14,900	39.11%
The management of a state of the state of th	П		(130)	9,100		0.00%	0	0.00%		(6.100)	-100,00%
COUNTECTION LEES, WEIL CONVERSION:	/150					0.00%	0	%UU.U		c	
General Obligation Bonds, Assessment Receipts:	2600	1,230,365	1,239,066	1.150.436	1,121,369	97 47%	1 150 435	100.00%	7 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4		
Total Non Onerating Revenue		1 204 690	1 346 506	200000	200,421,4	07 17.70	1,13U,430	100.00%	1,150,436	0	0.00%
Daily Supply Sup		4,304,000	T/3#0/300	1,2/3,330	1,248,975	98.09%	98.09% 1,303,563	102.37%	1,307,436	34,100	2 68%
											200
Non Operating Expense						(9)					
PFP Connection Expenses:	9075				CC+ CC	400 000	200	1000 000			
- Fire Hamilton and Control	ı				77177	100.00%	26,546	100.00%		0	
General Unigation Bonds:	9100	1,150,436	413,602	1,150,436	335,302	29.15%	335,302	79.15%	315 346	1000 300/	2007 CF
PNC Equipment Lease:	9125	90,964	23,747	56.340	18,289	32 46%	21 961	38 8007	000000	(060,668)	-/2.59%
State Revolving Fund Loan:	9150	3.082	9.975			0 000	27,001	0,00.00	20,170	(35,550)	-63.10%
Total Non Onombine Europe		4 344 403	200 277			0.00.70		0.00%	A STATE OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS	(102,090)	-100,00%
Total Non Operating Expense:		1,244,482	441,324	1,308,866	375,713	28.71%	383,709	29.32%	336,136	(972.730)	-74 37%
						A	4				
et Change in position from Non Operating activities:		60.198	899.262	(35 530)	672 767		040 054		000		
		200	Torico	(necies)	913,202		719,854		971,300	1,006,830	-2833.75%
							ACRES				



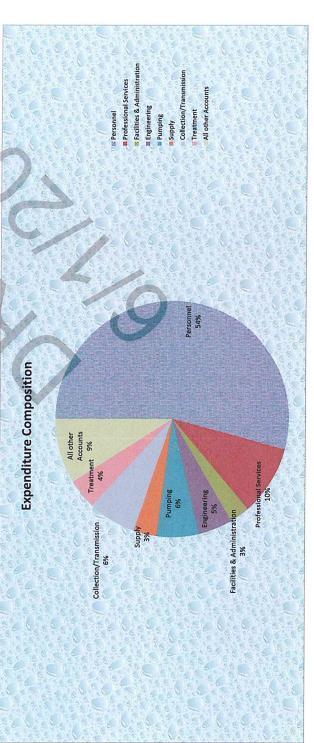
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Increase/(deci	1.59% 10 35.71% 2.22% 10 3.45%	lo.		1 Increase/(decrease)		-4.89%					
Increase/(Decrease) from 2014-2015 \$ (145,910	500 5,000 5,000 5,000	(134,910)		from 2014-2015 \$	54,078				1	(9,058)	CCIDET
<u>Budgeted an</u> <u>2015</u> 2,	32,000 19,000 230,000 15,000	2,331,943	Bridacko	690		36,400				1.724.110	2111. 1.11
Difference be Budgeted Projecte	512 6,147 28,813 3,979	34,451	Difference between	Project	1,055	-				(38,517)	(aralas)
FY 2014-15 Projected Revenues 2,176,853	32,012 20,147 253,813 18,479	2,501,304	FY 2014-15 Projected	Expend	258,643				<b>O</b> .	1,470,254	
% To date 90.49%		90.14%		%	82.06%						
EV 2014-15  Revenues as of April 30, 2015  1,974,349	26,677 16,789 190,360 15,399	2,223,574	<u>FY 2014-15</u> Expenditures as of	April 30, 2015	211,371	26,257	58,682	20,984	829,271	1,221,047	
		2,466,853	FY 2014-15 Budgeted	. SI	257,588				1,019,874		
Actual FY 2013-14 Budgeted Revenues 2,017,672 2,181,853	301,852 301,852 13,191	2,379,462	Cost Center Roll-up	Actual FY 2013-14	251,004 86,236	33,470	47,743	27,293	1,052,242	1,532,607	
Grouped Categories Sewer Service Charges Cell Tower I each	Fees Property Tax Waste Collection Revenues	l otal Expenditures by Grouping	General Operating Budget - Cost Center Roll-up	Grouped Categories	Professional Services	Facilities & Administration	Engineering	Pumping	All other Accounts	Total	



Revenue By Grouping - Water Enterprise

	uncrease/(decrease)	,,	4 500	1.3970	71.42%	777.7	-7.33%				(construction)	micrease/(necrease)		12 000	72.98%	3.32%	70.01	2,34%	%ST-1-03%	%15.50%	14.56%	-13.83%	2.36%
	from 2014-2015 \$	(160 730)	(SC (COT)	(150)	000 2	00%	(155,389)				Torrosco//Docrosco	from 2014-2015 \$	132 230	(30,202)	1 255	1,233	(000,0)	(2,300)	(12,000)	(3,200)	005'/	(20,400)	72,294
Budgeted amounts	2015-16	1 679 734	32,000	10.450	230,000	13.000	1,965,184				Budgeted amounte	2015-16	769 419	137 350	30 05	62,000	82 500	7E,000	000,54	000,45	000,250	127,100	1,420,874
Difference hetween	Budgeted vs. Projected	(158.214)	511	337	255,709	(802)	97,537				Difference between	Budgeted vs. Projected	(666.98)	(6 240)	1.200	(13 180)	2.246	(8 88)	(3,502)	1 121	1,131	(53,341)	(137,281)
FY 2014-15 Projected	Revenues	1,682,260	32,011	10.937	480,709	12,193	2,218,110		4		FY 2014-15 Projected	Expenditures	600,181	151.410	38,950	61.820	87.246	48.018	76 884	52 631	94,450	661,46	1,211,299
	% To date	76,17%	84.69%	85.98%	178.04%	78.16%	87.17%				_	% To date	73.49%	79.54%	85.98%	68.69%	85.54%	70.20%	64.07%	85 16%	57 10%	0/07:/0	72.85%
FY 2014-15 Revenues as of April	30, 2015	1,401,883	26,676	9,114	400,591	10,161	1,848,425			FY 2014-15	Expenditures as of	April 30, 2015	468,249	125,392	32,458	51,517	72,705	40.015	64,070	43,859	84 217	117120	982,482
FY 2014-15	<b>Budgeted Revenues</b>	1,840,473	31,500	10,600	225,000	13,000	2,120,573			FY 2014-15	Budgeted	Expenditures	637,180			75,000							1,348,380
	Actual FY 2013-14	1,612,428	32,270	8,750	301,852	16,502	1,971,802		ost Center Roll-up			Actual FY 2013-14	563,478	147,516	32,950	57,514	67,714	32,408	77,674	33,281	110.641	1 100 176	1,123,170
	Grouped Categories	Water Sales	Cell Tower Lease	Fees	Property Tax	Backflow Testing & Other	Total	<b>Expenditures by Grouping</b>	General Operating Budget - Cost Center Roll-up			Grouped Categories	Personnel	Professional Services	Facilities & Administration	Engineering	Pumping	Supply	Collection/Transmission	Treatment	All other Accounts	Total	lotal



## Fiscal year 2015-2016 Budget Impact Area Sewer Service Charges

Actual Amount As Of: April 30, 2015	\$ 1,981,264	
PROJECTED ACTIVITY to END of FY:	\$ 202,589	
Projected YEAR END TOTAL - Fiscal Year 2014/15	\$ 2,183,853	(A)
PROPOSED budget for fiscal year 2015-2016:	\$ 2,039,943	
\$ value decrease from prior fiscal year	\$ (143,910)	
%'age decrease from prior fiscal year	-6.59%	

(A) - Sewer Service charges are calculated by an outside consultant. The calculation is based on flow distribution in the prior wet weather period. This amount is then communicated to the County and placed on the District rate payers property tax roll.

The current data from the District shows a flow distribution reduction of approximately 15% during the wet weather months causing a substantial decrease in sewer service revenue, despite the 3% increase in service charge.

The District is apart of the County's teeter plan and will collect all of the amounts bill, but not yet collected.

Occupancy Use Rate Category

					Proposea	
	<b>Current Ra</b>	ate 🦱	Proposed cha	nge	<u>Increase</u>	
Residential	\$39.33	per HCF	\$40.51	per HCF	3.00%	(B)
**UCE - Uundrad Cub	ic Foot		D. D.			

\*\*HCF = Hundred Cubic Feet

Actual rate to be determined annually within the Prop 218 limits.

(B) - The District's prop 218 limit is set at \$42.93 per HCF. If the proposed increase is accepted, the District will be below the prop 218 limit by \$2.42 or 5.97%. This 5.97% can be used in future years without the District being forced to gather support for a 2/3 vote to raise the limit past the current limit of \$42.93.

## Fiscal year 2015-2016 Budget Impact Area Water Service Charges

Actual Amount As Of: April 30, 2015	\$1,402,278
PROJECTED ACTIVITY to END of FY:	\$ 280,456
Projected YEAR END TOTAL - Fiscal Year 2014-2015	\$1,682,734
Fiscal year 2014-2015 Budget	\$1,846,473
Expected Budget Shortfall	\$ (163,740)
PROPOSED budget for fiscal year 2015-2016:	\$1,682,734
\$ value decrease from prior fiscal year	\$ (163,739)
%'age decrease from prior fiscal year	-8.87%

		· · · · · · · · · · · · · · · ·	Proposed	
		Current	Maximum	Percentage
		<u>Rate</u>	Rate	Increase
Tier 1	0 TO 6 HCF	\$ 7.43	\$ 7.65	3%
Tier 2	7 - 13 HCF	\$ 9.91	\$ <b>1</b> 0.21	3%
Tier 3	14-27 HCF	\$ 12.39	\$ 12.76	3%
Tier 4	OVER 27 HCF	\$ 17.35	\$ 17.87	3%
Mete	r Charge - 5/8	\$ 25.59	\$ 26.36	3%
Standard F	Residential Size		¥	

Due to the efforts of our rate payers as well as Governor Jerry Brown's water conservation executive order, the District expects consumption to decrease.

Water revenues have been budgeted flat for a combination of three factors: (1) 3% rate increase. (2) The Pillar Ridge Service Area will be online for the full fiscal year. In fiscal year 2014-15 water rates were budgeted with the assumption that the Pillar Ridge Community would be receiving services for the full fiscal year, however, the deal took additional time to close. Pillar Ridge did not begin paying for services until January 2015, halfway through the fiscal year. (3) Expected decrease in usage due to the State's current drought and Governor Brown's mandate to decrease water usage state wide.

Although the District is currently not endanger due to lack of supply. The District rate payers have typically answered the State's call to reduce usage, the same community effort is expected with the latest State Government request.

# Fiscal year 2015-2016 Budget Impact Area Labor

Fiscal year 2014-2015 Projected Labor Cost through the conclusion of the fiscal year

otal Water		108,113		1	77,507		108.557					7,480		L	3,624			600,607		36,573	Total Sewer	
Total Benefits Total Water		24,578   \$	\$ 666,71	\$	\$ 861,61	\$	25,473 \$	+	+	+	+	898	+-	\$ -	407 \$	+-		145,039 \$	166,836 \$	\$ 762,12	Total Benefits	_
SS To	6.20%	\$   2,179	3,335 \$	s	3,615 \$	\$	5,151 \$	4,863 \$	3,536 \$	1,521 \$	45	410 \$	\$ 688	\$	198 \$	46 \$		28,243 \$	25,280 \$	(2,963)	SS Tol	
Medicare	1.45%	1,211 \$	\$ 008		845 \$		1,205 \$	1,137 \$				\$ 96	91 \$		46 \$	11 \$		6,625 \$	6,320 \$	(302) \$	Medicare	1
Deferred Comp.	7%	5,847 \$	3,765 \$		4,082 \$		5,816 \$	5,491 \$	3,992 \$	1,717 \$		\$	\$		\$	\$		30,710 \$	\$ 129,62	\$ (682)	Deferred Comp.	4.
		523 \$	1,276 \$		554 \$		4,544 \$	4,290 \$	3,119 \$	1,342 \$		362	343		163	7	P	16,523 \$	26,853 \$	330 \$	H	
ity WC		618 \$	400 \$ 1,		431 \$		615 \$ 4,	580 \$ 4,	422 \$ 3,	380 \$ 1,		\$	\$		\$	\$		3,446 \$ 16,	2,510 \$ 26,	(936) \$ 10,330	ity WC	
Disability		\$	\$		ş	4	\$	\$	\$	\$								\$	\$ 2	\$	Disability	D
Health		\$ 11,200	\$ 8,423		\$ 9,671		\$ 8,142	\$ 8,142	\$ 11,200	\$ 2,714					0	K		\$ 59,492	\$ 75,902	s	Health	
Total Wages		\$ 83,535	\$ 53,786		\$ 58,309		83,084	\$ 78,443	\$ 57,034	\$ 24,527		\$ 6,612	\$ 6,273		\$ 3,217	\$ 748		\$ 455,568	\$ 470,344	\$ 14,776	Total Wages	
Cert Pay			\$ 1,800				\$ 2,400 \$	\$ 2,400 \$	\$ 1,800 \$	\$ 200 \$		0,	0,		0,	5		\$ 8,900	10,710	1,810	Cert Pay	
On Call			\$ 1,114				\$ 4,599	\$ 4,184	\$ 1,850	\$ 916		\$ 2,507	\$ 2,592					\$ 17,762	\$ 8,120 \$	\$ (9,642)	On Call	
Doubletime			1,082				8,422	_	3,083	2,134		1,005	289					22,369			Doubletime	
Overtime			\$ 2,528 \$						\$ 3,431 \$	\$ 2,536 \$			\$ 162 \$		18			\$ 26,095 \$		\$ 17,373 \$	Overtime	
Water		83,535	47,262		58,309		59,092	57,651		18,441 \$		2,105	3,230 \$		3,	748		380,442	408,046	27,604	Sewer	
	1	\$	۸	+	\$	+	S	S	S	\$	+	S	\$	+	S	\$	$\dashv$	s	φ.	v.		
Payroll		M9	Superintendent		Account Specialist		Water Operator	Water Operator	Water Operator	Water Operator		Water Operator	Water Operator		Maintenance	Part Time Admin		Totals	Budget	Variance Pos/(Neg)	Payroll	

																			יסופי בפוופיונים		
			-									_			7%	7% 1.45%		6.20%			
BM	\$ 83,535							\$ 83,5	335 \$	83,535 \$ 11,200 \$		18 \$	618 \$ 1,961 \$	ş	5.847	\$ 1.7	11	5.847   \$ 1.211   \$ 5.179   \$		7	26 016 \$ 109 551
Superintendent	\$ 47,262	47,262 \$ 2,528 \$		1,082 \$ 1,114	\$ 1,13	14 \$	1,800 \$	1	386 \$	\$ 8,423 \$	l	20	400 \$ 1,276 \$	\$	3.765	3.765 \$ 800 \$	\$ C	3,335 \$		, v	71 785
						L					1	+		L			-	2000		,	2014
District Clerk	\$ 52,825							\$ 52,8	125 \$	15,811	\$ 52,825 \$ 15,811 \$ 391 \$ 541 \$	91 \$	541	\$	3,698	\$ 7	\$ 99	3.698 \$ 766 \$ 3.275 \$		v	24 482 \$ 77 307
												+			2000		3	2110		,	10011
Totals	\$ 183,622 \$ 2,528 \$ 1,082 \$ 1,114 \$	\$ 2,5	\$ 87	1,082	\$ 1,1	14 \$	1,800	\$ 190,1	46 \$	35,434	1,800 \$ 190,146 \$ 35,434 \$ 1,409 \$ 3,778 \$	\$ 60	3,778	s	13,310	\$ 2.7	77 \$	13,310 \$ 2,777 \$ 11,789 \$	- 1	\$ 2	68.497 \$ 258.643
									1												2000
Budget	\$176,906.00 \$2,382.00	\$ 2,382.	00			\$1,	\$1,890.00	S	78 \$	41,298.00	<b>181,178</b> \$41,298.00 \$1,139.00 \$7,856.00	30 \$7	7,856.00	\$	13,065.00 \$2,610.40 \$10,441.60	\$ 2.610.	40 \$10	.441.60	76.410	\$	76.410 \$ 257.588
Variance Pos/(Neg)	\$ (6,716) \$ (146) \$	1) \$ (1	\$ (94)	(1,082) \$ (1,114) \$	\$ (1,1]	14) \$	90	S	\$ (89)	5.864	(8,968) \$ 5.864 \$ (270) \$ 4.078	201 5	4.078	. •	(245)	(1)	2 12	(245) \$ (167) \$ (1347) \$	•		7 012 ¢ (1 0EE)

# SALARY RANGE MONTARA WATER AND SANITARY DISTRICT June 5, 2014

	Salary					Sans	July 0, 2014				
Position	Range	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
Operations Manager	\$122,888										
	\$96,000	\$98,400	3	8	\$	\$108,615	\$111,331	\$114,114	\$116,967	\$119.891	\$122.888
		\$47.31	\$48.49	\$49.70	\$50.95	\$52.22	\$53.52	\$54.86	\$56.23	\$57.64	\$59.08
Superintendent	\$115,168										
	\$92,218	\$92,218	63	69	\$99,309	\$101,792	\$104,337	\$106,945	\$109,619	\$112.359 \$115.168	\$115.168
And the second section of the second		\$44.34	\$45.44	\$46.58	\$47.74	\$48.94	\$50.16	\$51.42	\$52.70	\$54.02	\$55.37
Water System Operator	\$70,242								***************************************		
	\$56,244	\$56,244	\$57,651	\$59,092	0,	\$62,083	\$63,635	\$65,226	\$66.857	\$68.528	\$70.242
The state of the s		\$27.04	\$27.72	\$28.41	\$29.12	\$29.85	\$30.59	\$31.36	1		\$33.77
Maintenance Worker I	\$60,986										
TOTAL TOTAL CONTRACTOR AND A STATE OF THE ST	\$48,833	\$48,833	\$50,054	\$51,305	\$52,588	\$53,902	\$55,250	\$56,631	\$58,047	\$59,498	\$60,986
Account Specialist	\$58,309										
	\$46,689	\$46,689	\$47,857	\$49,053	↔	\$51,536	\$52,825	\$54,145	\$55,499	\$56,886	\$58,309
		\$22.45	\$23.01	\$23.58	\$24.17	\$24.78	\$25.40	\$26.03	\$26.68	1488	\$28.03
District Clerk	\$58,309	1									
	\$46,689	69	\$47,857	\$49,053	\$50,279	₩	\$52,825	\$54,145	\$55,499	\$56,886	\$58,309
		\$22.45	\$23.01	\$23.58	(E)	\$24.78	\$25.40	\$26.03	\$26.68	\$27.35	\$28.03
2.5 % step increases		The state of the s									
		Increase	FY 08/09	ncrease	FY 09/40	Increase	EV 40/44	herosco	1 Eah 44		
		3.70%		1,20%		1.79%		3.00%	# CDD L		
Operations Manager						é			\$96,000	1.025	\$98,400
			- 1		Š.			4			
Superintendent		1.037	\$84,795	1.012	\$85,813	1.0179	\$87,349	1.03	\$89,969	1.025	\$92,218
Water System Operator		1.037	\$51,717	1.012	\$52,338	1.0179	\$53,274	1.03	\$54,873	1.025	\$56,244
Maintenance Worker		1.037	\$44,902	1.012	\$45,441	1.0179	\$46,254	1.03	\$47,642	1.025	\$48,833
					- 1						
Account Specialist		1.037	\$42,931	1.012	\$43,446	1.0179	\$44,224	1.03	\$45,551	1.025	\$46,689
District Clerk		1.037	\$42,931	1.012	\$43,446	1.0179	\$44,224	1.03	\$45,551	1.025	\$46,689
Operator in Training	\$17	\$17 per hour									
Temporary Worker	\$17	\$17 per hour									

## Fiscal year 2015-2016 Budget Impact Area Operating Reserves

### WATER

### Water Operating Account as of April 30, 2015

Wells Fargo Checking: \$ 448,680

**Current Operating Reserves as of April 30, 2015** 

Operating: \$ 224,763

### **Operating Reserve:**

The District's Water Operating Reserve target is two months of operating expenses. Based on fiscal year 2015-16 budget the amount of operating reserves is as follows:

### **Target calculation**

\$ 1,307,436	Budgeted FY15/16 expenditures
 12	Months
\$ 108,953	Monthly budgeted operating expenses
 x 2	Two months expenditures
\$ 217,906	Target Reserve

### **Conclusion:**

Currently, the District has sufficient Operating Water Reserves for Fiscal Year 2015-16.

### Fiscal year 2015-2016 Budget Impact Area **Operating Reserves**

### **SEWER**

Sewer Operating Account as of April 30, 2015

Wells Fargo Checking

\$ 1,770,128

Current Reserves as of April 30, 2015

Operating:

255,195

### **Operating Reserve:**

For the District's Sewer Operating Reserve, the maximum target amount shall equal ten months' of operating expenses and the minimum target amount shall equal two months' of operating expenses.

Based on fiscal year 2014-15 budget the amount of operating reserves is as follows:

Minimum Target	
\$ 1,724,110	Budgeted fiscal year 2015-16
 12	Months
\$ 143,676	Monthly budgeted operating expenses
 x 2	Monthly budgeted operating expenses
\$ 287,352	Minimum Target Reserve
 Maximum Target	
\$ 1,724,110	Budgeted fiscal year 2015-16
 12	Months
\$ 143,676	Monthly budgeted operating expenses
 x 10	Monthly budgeted operating expenses
\$ 1,436,759	Maximum Target Reserve

Conclusion: Year

Currently, the District has insufficient dedicated operating Sewer Reserves for Fiscal Year 2015-16

Beginning in Fiscal Year 2015-16 the minimum target reserve amount will be set aside in the District's LAIF account and displayed on the balance sheet.

## Fiscal year 2015-2016 Budget Impact Area Capital and Connection Reserves

### CAPITAL RESERVE

### **Capital Reserve:**

For the Water and Sewer capital reserves, the target amounts are based on district engineers' estimates of the annual costs to replace water and sewer facilities and the five year capital improvement plans (CIP). Each Utility enterprise shall have a separate capital reserve. The maximum target amount shall equal the highest total annual amount shown in the CIP applicable to existing customers plus the district engineer's estimate of annual replacement capital project costs. The minimum target amount shall equal the lowest total annual amount shown in the CIP applicable to existing customers plus the district engineers' estimate of annual replacement capital project costs.

### WATER

### **Current Capital Reserves as of April 30, 2015**

Capi	ital:		\$	398,249	
Mi	nim	um Target			
\$		457,180	Low	est year CIP ex	xisting customers (fiscal year 2016-17)
\$		750,000	Eng	ineer estimate	
	\$	1,207,180	Min	imum target	
Ma	xim	ium Target	_		
\$		1,729,000	Higl	hest year CIP e	xisting customers (fiscal year 2015-16)
\$		750,000	Eng	ineer estimate	
\$		2,479,000	Max	kimum target	

### Conclusion:

Based on the above, the District is \$808,931 short of the current minimum Capital reserve target.

Staff is recommending adhering to the rate study performed and through continued stewardship, fully fund the District's capital reserves.

## Fiscal year 2015-2016 Budget Impact Area Capital and Connection Reserves

### **SEWER**

### **Current Capital Reserves as of April 30, 2015**

Capital: \$ 3,786,604

### **Minimum Target**

\$ 1,573,446	Lowest year CIP existing customers (fiscal year 2015-16)
\$ 1,177,000	Engineer estimate
\$ 2,750,446	Minimum target

### **Maximum Target**

\$ 2,470,250	Highest year CIP existing	g customers (fiscal year 2019-20)
\$ 1,177,000	Engineer estimate	
\$ 3,647,250	Maximum target	

### Conclusion:

Based on the above, the District is \$1,036,158 in excess of the current <u>minimum</u> reserve needs and \$139,354 in excess of the current <u>maximum</u> reserve needs.

### **CONNECTION FEE RESERVE**

### **Connection Fees:**

Provides funds for expansion-related capital projects caused by increases in new water and sewer customers. The connection fee reserves are restricted pursuant to Government Code Section 66013.

The water and sewer connection fee reserves shall equal one year's revenue.

### **WATER**

At the beginning of the fiscal year, the budgeted amounts will be set aside as a reserve. Fiscal year 2015-16 amount to be reserved is \$157,000.

### **SEWER**

At the beginning of the fiscal year, the budgeted amounts will be set aside as a reserve. Fiscal year 2015-16 amount to be reserved is \$325,604.

## Fiscal year 2015-2016 Budget Debt Service

	0	riginal Issue Amount	Ju	Balance Ine 30, 2015	Additions	Re	tirements	Ju	Balance ine 30, 2016	Curi	rent Portion
Sewer											
CIEDB Loan (I Bank)	\$	1,010,000	\$	866,464		\$	26,540	\$	839,924	\$	27,350
PNCEF Lease Obligation	\$	927,222	\$	722,142		\$	38,485	\$	683,657	\$	42,727
Subtotal - Sewer			\$	1,588,606	\$ -	\$	65,025	\$	1,523,581	\$	70,077
Water											
General Obligation Bonds	\$	15,635,000	\$	13,169,293		\$	835,090	\$	12,334,203	\$	854,701
PNCEF Lease Obligation	\$	927,222	\$	722,142		\$	38,485	\$	683,657	\$	42,727
SRF Loan	\$	2,920,000	\$	409,553	\$ 1,450,316			\$	1,859,869		r
Subtotal - Water				14,300,988	1,450,316		873,575		14,877,729	***************************************	897,428
Total Debt Service		:	\$	15,889,594	\$ 1,450,316	\$	938,600	\$	16,401,310	\$	967,505

PNCEF lease obligation is split evenly between Sewer and Water.

The District entered into an agreement with the State of California Department of health under the Safe Drinking Water State Revolving Fund Law of 1947. This agreement constitutes funding in the form of a loan and a grant made by the State to the District to assist in financing the cost of studies, planning and other preliminary activities for a project which will enable the district to meet safe drinking water standards.

Per the repayment terms, the principal and interest payments will start one year from the project completion date at an interest rate of 2.09%. The Alta Vista Tank Project is expected to be completed by the winter of 2015.

During the fiscal year, the district has received \$1,450,316 in response to additional reimbursement claims filed under this loan agreement.

### MWSD SEWER Capital Improvement Program 2015-16

DRAFT SEWER SYSTEM DRAFT

	1	1	1	1	
PROJECT	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
MWSD CAPITAL PROJECTS					
Mechanical System Repairs & Replacements	\$ 74,250	\$ 75,000	\$ 50,000	\$ 50,000	\$ 25,000
Inflow & Infiltration Testing / Televising	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000
Seal Cove Area Repair and Maint. Project	\$ 15,000	\$ 20,000	\$ 15,000	\$ 15,000	\$ 15,000
Replace Pump Station Pumps	\$ 20,000	\$ 20,000	\$ 50,000	\$ 50,000	\$ 20,000
Replace Medium High Priority Sewer Mains	\$ 541,233	\$ 939,225	\$ 1,021,300	\$ 1,954,200	\$ 2,300,250
Spot Repairs Program	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000
Replace Distillery Pump Station		\$ 5,000	\$ 15,000	\$ 120,000	\$ 80,000
Pump Station Communication Upgrades	\$ 5,000	\$ 25,000	\$ 25,000	\$ 25,000	
	1				
MWSD CAPITAL PROJECTS TOTAL:	\$ 685,483	\$ 1,114,225	\$ 1,206,300	2,244,200	2,470,250
			~		
MWSD ALTERNA	TE - ADDIT	IONAL PRO	JECT		
(Alt) Cabrillo Hwy Express Sewer	\$ 887,963	\$ 810,000	\$ 729,000		
	4				
MWSD ALT. CAPITAL PROJECTS TOTAL:	\$1,573,446	\$1,924,225	\$1,935,300	\$2,244,200	\$2,470,250
CAPITA	L FUND BA	LANCE	September 1	A COLUMN TO THE REAL PROPERTY.	
	1				
Appropriation form operations to Exist. Customers	\$607,833	1			
Transfer from Sewer reserves	\$77,650		***************************************		
Capital Fund total	\$685,483				
TOTAL ANNUAL COST: Less alt. Projects	685,483	1,114,225	1,206,300	2,244,200	2,470,250
LESS: CIP Appropriations	\$ -				

2015 - 2021

### Sewer Repairs - 6 Year Capital Improvement Priority (CIP) List

Status: Updated May 28, 2015 DRAFT

Fiscal Year	CIP Capital Improvement Needs			Notes/Status
2015-2016 Fis	scal Year Capital Improvement Needs			
(ALT ITEM)	Cabrillo Highway PHASE 1A+1B - Tru 221 LF @ 1500	Bore and Jack	3) \$331,500	Caltrans Permit Delay Carry project from 12/13
	725 LF @ \$450 ./LF	Open Trench	\$326,250	High Priority,SSO Risk
	Contingencies (35%)	Night Work	\$230,213	Sag, Roots, Cracks
			\$887,963	Unsafe to Clean in roadway
	4 th St Sewers S. West of Tamarand St			Added 2009
	450 LF @ \$180 ./LF	Pipe Burst	\$81,000	Med.High Priority
	Contingencies (30%)		\$24,300	
	Tarrace, Moss Beach		\$105,300	Added 2009
	262 LF @ \$180 ./LF	Pipe Burst	\$47,160	Med.High Priority
	Contingencies (30%)	1 ipc Durst	\$14,148	Med.riigh r norty
	contingencies (5070)		\$61,308	
	Vallimar Sewer Relocation (Strand, Nia	gara, Private Pumps)		Added 2010, Errosion Risk
	1,500 LF @ \$185 ./LF	Open Cut	\$277,500	Mediun Priority
	Contingencies (35%)		\$97,125	(Move Up-SAM IPS
			\$374,625	Joint Project)
	Pump Station Mechanial, Electrical and	Coating Upgrades		High Priority
	1 EA @ \$15,000 ./EA	coatings/Mechan.	\$15,000	Corrosion
	2 EA @ \$5,000 ./EA	pipe works	\$10,000	Corrosion/Leak Risk
	2 EA @ \$10,000 ./EA	pump rebuilds	\$20,000	Scheduled Repairs
	2 EA @ \$5,000 ./EA	Electrical Work	\$10,000	Un-scheduled Repairs
	Contingencies (35%)		\$19,250	
			\$74,250	
		2015-16 Total	\$615,483	
	Cabrillo Alternate Included		\$1,503,446	

Cabrillo Highway PHASE 2A - Trunk Sewer (14th - 11th)		
1,100 LF @ \$300 ./LF CIPP-Lining Contingencies (35%)	\$330,000 \$115,500 \$445,500	Move from 13/14 to 15/16
Various Montara Sewers Main St, 10th and 14th.  1,400 LF @ \$200 ./LF Pipe Burst and Open Contingencies (30%)	\$280,000 \$84,000 \$364,000	Added 2009 Mediun Priority Long term plan
Nevada St and Moss Beach Area Sewers  600 LF @ \$180 ./LF Pipe Burst  Contingencies (30%)	\$108,000 \$32,400 \$140,400	Multible Fractures (Spot Repairs needed now)
Sun Valley (Phase #3, South Section) 525 LF @ \$220 ./LF Open Cut Contingencies (30%)	\$115,500 \$34,650 \$150,150	Moved from 13/14 pipe ok, flat grade need open cut repair (SAM Hot List #6)
<ul> <li>EA @ \$15,000 ./EA coatings/Mechan.</li> <li>EA @ \$5,000 ./EA pipe works</li> </ul>	\$30,000 \$10,000	High Priority Corrosion Corrosion/Leak Risk
2 EA @ \$10,000 ./EA pump rebuilds 2 EA @ \$5,000 ./EA Electrical Work Contingencies (35%)	\$20,000 \$10,000 \$24,500 \$94,500	Scheduled Repairs Un-scheduled Repairs
2016-17 Total	\$749,050	
Cabrillo Alternate Included 2016-17 Total	\$1,194,550	
oal Voor Conital Improvement Needs		
Cabrillo Highway PHASE 2B - Trunk Sewer (11th - 7th + Crossin		Move from 14/15 to 15/16
Contingencies (35%)	\$94,500 \$364,500	.6 15/10
EA @ \$15,000 ./EA coatings/Mechan.	\$30,000 \$10,000	High Priority Corrosion Corrosion/Leak Risk
2 EA @ \$5,000 ./EA pipe works	\$10,000	COHOSIOH/Leak Risk
	Various Montara Sewers Main St, 10th and 14th.  1,400 LF @ \$200 ./LF Pipe Burst and Open Contingencies (30%)  Nevada St and Moss Beach Area Sewers 600 LF @ \$180 ./LF Pipe Burst Contingencies (30%)  Sun Valley (Phase #3, South Section) 525 LF @ \$220 ./LF Open Cut Contingencies (30%)  Pump Station Mechanial, Electrical and Coating Upgrades 2 EA @ \$15,000 ./EA coatings/Mechan. 2 EA @ \$5,000 ./EA pipe works 2 EA @ \$10,000 ./EA pump rebuilds 2 EA @ \$5,000 ./EA Electrical Work Contingencies (35%)  Cabrillo Alternate Included 2016-17 Total  Cal Year Capital Improvement Needs  Cabrillo Highway PHASE 2B - Trunk Sewer (11th - 7th + Crossin 900 LF @ \$300 ./LF CIPP Contingencies (35%)  Pump Station Mechanial, Electrical and Coating Upgrades	Various Montara Sewers Main St, 10th and 14th.   1,400   LF @ \$200 ./LF   Pipe Burst and Open   \$280,000   Contingencies (30%)   \$364,000   \$364,000

Virginia St Sag Repair   1,200 LF @ \$300 ./LF Open Cut	1				
T20		George/Kanoff			Multible Sags
Virginia St Sag Repair   1,200 LF @ \$300 /LF Open Cut \$360,000   S108,000   S468,000		720 LF @ \$280 ./LF	Open Cut	\$201,600	Grease problem
Virginia St Sag Repair		Contingencies (30%)	•	\$60,480	(Spot Repairs needed now)
1,200 LF @ \$300 /LF Open Cut				\$262,080	
1,200   LF @ \$300 / LF   Open Cut		Virginia St Sag Repair			Multible Sags
Contingencies (30%)   \$108,000   \$468,000   \$468,000   \$468,000   \$468,000   \$2017-18 Total   \$824,580   \$2017-18 Total   \$1,189,080   \$2018-2019   Fiscal Year Capital Improvement Needs   Cabrillo Highway PHASE 3 - Parallel Pipes (10th St to 6th Street)   1,440   LF @ \$375 /LF   Open Cut   \$540,000   \$189,000   \$729,000   \$729,000   \$729,000   \$189,000   \$729,000   \$729,000   \$189,000   \$729,000   \$729,000   \$729,000   \$729,000   \$729,000   \$729,000   \$729,000   \$729,000   \$729,000   \$729,000   \$729,000   \$729,000   \$729,000   \$734,000   \$734,000   \$734,000   \$734,000   \$734,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739,000   \$739			Open Cut	\$360,000	· -
Cabrillo Alternate Included   2017-18 Total   \$824,580		<u> </u>	- F		(Spot Repairs needed now)
Cabrillo Alternate Included   2017-18 Total   \$1,189,080		<u> </u>			
Cabrillo Alternate Included   2017-18 Total   \$1,189,080			2017-18 Total	\$824.580	1
Cabrillo Highway PHASE 3 - Parallel Pipes (10th St to 6th Street)   1,440 LF @ \$375 /LF Open Cut \$540,000 to 16/17		Cabrillo Alternate Included			
Cabrillo Highway PHASE 3 - Parallel Pipes (10th St to 6th Street)   1,440   LF @ \$375 ./LF   Open Cut \$540,000 \$189,000 \$729,000		Cabino Attenue		Φ1,107,000	
1,440	)18-2019 Fis	cal Year Capital Improvement Needs			
1,440				<del>erasonous montonen bacens auteursa</del>	and angeles consistence of the control of the contr
Nevada St and Moss Beach Area Sewers   1,000 LF @ \$280 /LF Pipe Burst + Open C   \$280,000   \$84,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,000   \$364,0	İ	Cabrillo Highway PHASE 3 - Parallel Pi	pes (10th St to 6th Street)		Move from 15/16
Nevada St and Moss Beach Area Sewers	LT ITEM)	1,440 LF @ \$375 ./LF	Open Cut	\$540,000	to 16/17
Nevada St and Moss Beach Area Sewers  1,000 LF @ \$280 /LF Pipe Burst + Open C \$280,000  Contingencies (30%) \$364,000  Sun Valley (Phase #3, South Section)  525 LF @ \$220 /LF Open Cut \$115,500 Contingencies (30%) \$34,650  Sun Valley (Phase #3, South Section)  525 LF @ \$220 /LF Open Cut \$115,500 Contingencies (30%) \$34,650  Various Moss Beach Sewers on Steston St.  1,200 LF @ \$220 /LF Pipe Burst and Open \$264,000 Contingencies (30%) \$79,200  Sada,000  Fump Station Mechanial, Electrical and Coating Upgrades  2 EA @ \$5,000 /EA pipe works \$10,000 Contingencies (35%) \$10,000  Electrical Work \$10,000 Contingencies (35%) \$14,000		_	<i>(</i>	\$189,000	
1,000 LF @ \$280 /LF Pipe Burst + Open C   \$280,000   \$84,000		-		\$729,000	
1,000 LF @ \$280 /LF Pipe Burst + Open C   \$280,000   \$84,000					
Contingencies (30%)		Nevada St and Moss Beach Area Sewers			Multible Fractures
Sun Valley (Phase #3, South Section)  525 LF @ \$220 ./LF Open Cut  Contingencies (30%)  Various Moss Beach Sewers on Steston St.  1,200 LF @ \$220 ./LF Pipe Burst and Open Contingencies (30%)  Pump Station Mechanial, Electrical and Coating Upgrades  2 EA @ \$5,000 ./EA pipe works 2 EA @ \$10,000 2 EA @ \$5,000 ./EA pump rebuilds 320,000 2 EA @ \$5,000 ./EA Electrical Work Contingencies (35%)  Sun Valley (Phase #3, South Section)  Moved from 13/14 pipe ok, flat grade need open cut repair (SAM Hot List #6)  Multible Fractures (Spot Repairs needed)  Fligh Priority Corrosion/Leak Rist Scheduled Repairs Un-scheduled Repairs Un-scheduled Repair		1,000 LF @ \$280 ./LF	Pipe Burst + Open C	\$280,000	(Spot Repairs needed now)
Sun Valley (Phase #3, South Section)  525 LF @ \$220 ./LF Open Cut \$115,500 Contingencies (30%)  Various Moss Beach Sewers on Steston St.  1,200 LF @ \$220 ./LF Pipe Burst and Open Contingencies (30%)  Pump Station Mechanial, Electrical and Coating Upgrades  2 EA @ \$5,000 ./EA pipe works 2 EA @ \$10,000 ./EA pump rebuilds 320,000 End pump Station Mechanial, Electrical Work 320,000 End pump Station Work 320		Contingencies (30%)		\$84,000	
S25 LF @ \$220 ./LF Open Cut \$115,500 pipe ok, flat grade need open cut repair (SAM Hot List #6)  Various Moss Beach Sewers on Steston St.  1,200 LF @ \$220 ./LF Pipe Burst and Open \$264,000 (Spot Repairs needed)  Contingencies (30%)  Pump Station Mechanial, Electrical and Coating Upgrades  2 EA @ \$5,000 ./EA pipe works \$10,000 (Corrosion/Leak Rist)  2 EA @ \$10,000 ./EA pump rebuilds \$20,000 (Scheduled Repairs)  EA @ \$5,000 ./EA Electrical Work \$10,000 (Corrosion/Leak Rist)  Contingencies (35%)				\$364,000	
S25 LF @ \$220 ./LF Open Cut \$115,500   S34,650   S150,150     Various Moss Beach Sewers on Steston St.	1	Sun Valley (Phase #3, South Section)			Moved from 13/14
Contingencies (30%)  Various Moss Beach Sewers on Steston St.  1,200 LF @ \$220 ./LF Pipe Burst and Open \$264,000 (Spot Repairs neede Contingencies (30%)  Pump Station Mechanial, Electrical and Coating Upgrades  2 EA @ \$5,000 ./EA pipe works \$10,000 (Corrosion/Leak Risl 2 EA @ \$10,000 ./EA pump rebuilds \$20,000 (Scheduled Repairs neede Contingencies (35%))		- 1	Open Cut	\$115,500	I .
Various Moss Beach Sewers on Steston St.  1,200 LF @ \$220 ./LF Pipe Burst and Open  \$264,000   Contingencies (30%)  \$79,200    Pump Station Mechanial, Electrical and Coating Upgrades  2 EA @ \$5,000 ./EA pipe works  \$10,000   Corrosion/Leak Risl   2 EA @ \$10,000 ./EA pump rebuilds  \$20,000   2 EA @ \$5,000 ./EA Electrical Work  \$10,000   Contingencies (35%)  \$14,000   Un-scheduled Repairs		0			1
Various Moss Beach Sewers on Steston St.  1,200 LF @ \$220 ./LF Pipe Burst and Open \$264,000 (Spot Repairs needed)  Contingencies (30%)  Pump Station Mechanial, Electrical and Coating Upgrades  2 EA @ \$5,000 ./EA pipe works  2 EA @ \$10,000 ./EA pump rebuilds  2 EA @ \$10,000 ./EA pump rebuilds  2 EA @ \$5,000 ./EA Electrical Work  Contingencies (35%)  Multible Fractures (Spot Repairs needed)  (Spot Repairs needed)  Corrosion/Leak Risk  \$20,000 Scheduled Repairs  Un-scheduled Repairs					1 .
1,200 LF @ \$220 ./LF Pipe Burst and Open \$264,000 Contingencies (30%)  Pump Station Mechanial, Electrical and Coating Upgrades  2 EA @ \$5,000 ./EA pipe works  2 EA @ \$10,000 ./EA pump rebuilds  2 EA @ \$10,000 ./EA pump rebuilds  2 EA @ \$5,000 ./EA Electrical Work  2 EA @ \$5,000 ./EA Electrical Work  310,000 Electrical Work  Contingencies (35%)  (Spot Repairs needed)				•	
Contingencies (30%)  Pump Station Mechanial, Electrical and Coating Upgrades  2 EA @ \$5,000 ./EA pipe works \$10,000  2 EA @ \$10,000 ./EA pump rebuilds \$20,000  2 EA @ \$5,000 ./EA Electrical Work \$10,000  Contingencies (35%)  Steeduled Repairs  Un-scheduled Repairs		Various Moss Beach Sewers on Steston S	it.		Multible Fractures
Pump Station Mechanial, Electrical and Coating Upgrades  2 EA @ \$5,000 ./EA pipe works \$10,000 Corrosion/Leak Risl  2 EA @ \$10,000 ./EA pump rebuilds \$20,000 Scheduled Repairs  2 EA @ \$5,000 ./EA Electrical Work \$10,000 Un-scheduled Repairs  Contingencies (35%) \$14,000		1,200 LF @ \$220 ./LF	Pipe Burst and Open	\$264,000	(Spot Repairs needed now)
Pump Station Mechanial, Electrical and Coating Upgrades  2 EA @ \$5,000 ./EA pipe works \$10,000 Corrosion/Leak Risl  2 EA @ \$10,000 ./EA pump rebuilds \$20,000 Scheduled Repairs  2 EA @ \$5,000 ./EA Electrical Work \$10,000 Un-scheduled Repairs  Contingencies (35%) \$14,000		Contingencies (30%)		\$79,200	
2 EA @ \$5,000 ./EA pipe works \$10,000 Corrosion/Leak Risl 2 EA @ \$10,000 ./EA pump rebuilds \$20,000 Scheduled Repairs 2 EA @ \$5,000 ./EA Electrical Work \$10,000 Un-scheduled Repairs Contingencies (35%) \$14,000				\$343,200	
2 EA @ \$5,000 ./EA pipe works \$10,000 Corrosion/Leak Risl 2 EA @ \$10,000 ./EA pump rebuilds \$20,000 Scheduled Repairs 2 EA @ \$5,000 ./EA Electrical Work \$10,000 Un-scheduled Repairs Contingencies (35%) \$14,000		Pump Station Mechanial, Electrical and C	Coating Upgrades		High Priority
2 EA @ \$10,000 ./EA pump rebuilds \$20,000 Scheduled Repairs 2 EA @ \$5,000 ./EA Electrical Work \$10,000 Un-scheduled Repairs Contingencies (35%) \$14,000				\$10,000	Corrosion/Leak Risk
2 EA @ \$5,000 ./EA Electrical Work \$10,000 Un-scheduled Repair Contingencies (35%) \$14,000		<u> </u>			1
Contingencies (35%) \$14,000			• •		Un-scheduled Repairs
		· /			
· · · · · · · · · · · · · · · · · · ·					
Pump Station - Distillary Pump Station (And 4 houses)  High Priority		Pumn Station - Distillary Pumn Station (	And 4 houses)		High Priority
	1	•	· ·	\$60,000	(Spot Repairs Made)
1 EA @ \$100,000 ./LF Distillary Forcemain \$100,000   Move from 15/16			•		1

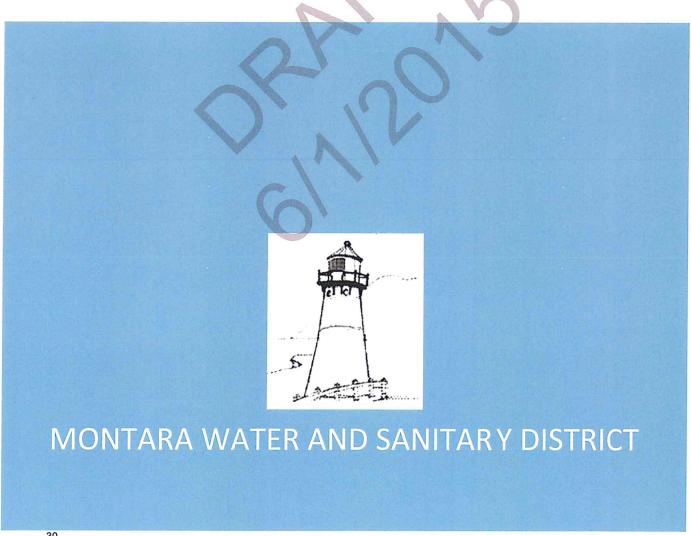
	Contingencies (30%)	\$21,000	to 16/17
		\$181,000	
	Pump Station FM - Distillary Force Main		High Priority from FY 15-16
	4 EA @ \$4,000 ./EA Pump Connections	\$16,000	(Spot Repairs Made)
	320 LF @ \$325 ./LF Distillary Forcemain	\$104,000	
	Contingencies (30%)	\$4,800	
		\$124,800	
	2017-18 Total	\$1,217,150	
	Cabrillo Alternate Included 2017-18 Total	\$1,946,150	
2040.2020			
2019-2020	Fiscal Year Capital Improvement Needs		
	Various Moss Beach Sewers Near Buena Vista St.		
	1,900 LF @ \$220 ./LF Pipe Burst and Open	\$418,000	Added 2009
	Contingencies (30%)	\$125,400	Mediun Priority
		\$543,400	Long term plan
	Various Moss Beach Sewers Near Carlos St.		Added 2009
	1,000 LF @ \$350 ./LF Pipe Burst and Open	\$350,000	Mediun Priority
	Contingencies (30%)	\$105,000	Long term plan
		\$455,000	
	Cedar Street (Phase #3, South Section)	***	Moved from 13/14
	450 LF @ \$180 ./LF Open Cut	\$81,000	pipe ok, flat grade
	Contingencies (30%)	\$24,300	may need open cut repair
		\$105,300	(SAM Hot List #6)
	Montara Montara Easements Sewers Various Locations.		Added 2009
	1,600 LF @ \$180 ./LF Pipe Burst and Open	\$288,000	Mediun Priority
	Contingencies (30%)	\$86,400	Long term plan
		\$374,400	
	Pump Station Mechanial, Electrical and Coating Upgrades		High Priority
	2 EA @ \$15,000 ./EA coatings/Mechan.	\$30,000	Corrosion
	2 EA @ \$5,000 ./EA pipe works	\$10,000	Corrosion/Leak Risk
	2 EA @ \$5,000 ./EA Electrical Work	\$10,000	Un-scheduled Repairs
	Contingencies (35%)	\$17,500	
		\$67,500	
	Pump Station - Distillary Pump Station (And 4 houses)		High Priority-from FY15-16
	4 EA @ \$15,000 ./EA Pump Connections	\$60,000	(Spot Repairs Made)
	1 EA @ \$100,000 ./LF Distillary Forcemain	\$100,000	(- <sub>1</sub>
	Contingencies (30%)	\$21,000	
		\$181,000	

	2018-19 Total	\$1,726,600	
 2020-2021 Fiscal Year Capital Improvement N	eeds		
Vallimar Sewer Relocation PUMI	PS (Strand, Niagara, Private P	umps)	Added 2010, Errosion Risk
	./EA Open Cut	\$150,000	Long term plan
Electrical + Distribution		\$200,000	
PS Niagra Abandonment		\$25,000	
Contingencies (35%)		\$131,250	
		\$506,250	
Various Moss Beach Sewers Near	Nevada & Buena Vista St.		
2,200 LF @ \$220	./LF Pipe Burst and Open	\$484,000	Added 2009
Contingencies (30%)		\$145,200	Mediun Priority
		\$629,200	Long term plan
Various Moss Beach Sewers Near	Carlos St.		Added 2009
1,000 LF @ \$220	./LF Pipe Burst and Open	\$220,000	Mediun Priority
Contingencies (30%)		\$66,000	Long term plan
		\$286,000	
Various Montara Sewers Seal Cov			Added 2009
1,600 LF @ \$220	./LF Pipe Burst and Open	\$352,000	Mediun Priority
Contingencies (30%)		\$105,600	Long term plan
		\$457,600	
Montara Montara Easements Sewe	ers Various Locations.		Added 2009
1,800 LF @ \$180	./LF Pipe Burst and Open	\$324,000	Mediun Priority
Contingencies (30%)		\$97,200	Long term plan
		\$421,200	
Pump Station Mechanial, Electrica	l and Coating Upgrades		High Priority
2 EA @ \$15,000	./EA coatings/Mechan.	\$30,000	Corrosion
2 EA @ \$5,000	./EA pipe works	\$10,000	Corrosion/Leak Risk
2 EA @ \$10,000	• •	\$20,000	Scheduled Repairs
2 EA @ \$5,000	./EA Electrical Work	\$10,000	Un-scheduled Repairs
Contingencies (35%)		\$24,500	
		\$94,500	
	2019-20 Total	\$2,394,750	

### MWSD Five Year Capital Improvement Program Water System

Existing Customer CIP		FY 15/16		FY 16/17		FY 17/18	FY 18/19		FY 19/20
Distribution System Renewal and Replacement Prog	\$	115,500	\$	117,810	\$	120,166	\$ 122,570	\$	125,021
Water Conservation Program	\$	8,500	\$	8,670	\$	8,843	\$ 9,020	\$	9,201
Well Rehabilitation Program	\$	-	\$	<u> </u>	\$	-	\$ -	\$	100,000
Storage Tank Rehabilitation Program	\$	-	\$	-	\$	150,000	\$ =	\$	
Vehicle Replacement Fund	\$		\$	25,000	\$	25,500	\$ 26,010	\$	26,530
PWP Phase I Projects	\$	1,200,000	\$	-	\$	X=1	\$ -	\$	-
Pillar Ridge Rehabilitation Program	\$	10,000	\$	20,000	\$	20,400	\$ 20,808	\$	21,224
EXISTING CUSTOMER CIP TOTAL	\$	1,334,000	\$	171,480	\$	324,910	\$ 178,408	\$	281,976
New Customer CIP		FY 15/16		FY 16/17		FY 17/18	FY 18/19		FY 19/20
Develop Additional Supply Reliability	\$		\$	100,000	\$	200,000	\$ 200,000	\$	200,000
Portola Tank Telemetry Upgrade	\$	20,000	\$	30,000	\$	-	\$ _	\$	_
New and Upgraded PRV Stations	\$	35,000	\$	35,700	\$	36,414	\$ 37,142	\$	37,885
Emergency Generator Upgrades	\$	50,000	\$		\$	50,000	\$ 50,000	\$	_
Schoolhouse Booster Pump Station Upgrade	\$	20,000	\$	-	\$	-	\$ -	\$	80,000
Valve Installation Program	\$	20,000	\$	20,000	\$	20,000	\$ 20,000	\$	20,000
Wagner Well Upgrade	\$	100,000	\$		\$	-	\$ -	\$	-
Water Main Upgrades	\$	11-	\$	100,000	\$	102,000	\$ 104,040	\$	106,121
Groundwater Exploration Project	\$	150,000	\$	-	\$	-	\$ -	\$	-
NEW CUSTOMER CIP TOTAL	\$	395,000	\$	285,700	\$	408,414	\$ 411,182	\$	444,006
Total Annual Capital Cost	\$	1,729,000	\$	457,180	\$	733,324	\$ 589,590	\$	725,982
CAPITAL FUND BALANCE									
Beginning Balance	\$	-	\$		\$	-	\$ 	\$	
Connection Fees	\$	157,000	\$	-	\$	-	\$ -	\$	-
Appropriation from Operations to Existing Customers	\$	372,000	\$	-	\$	-	\$ :-	\$	-
SRF Loan 022	130.00	1,200,000	\$	-	\$	-	\$ -	\$	-
Annual Capital Fund TOTAL:	\$	1,729,000	\$	=	\$	-	\$ -	\$	-
Less CIP	\$	(1,729,000)	\$	(457,180)	\$	(733,324)	\$ (589,590)	\$	(725,982)
Total	\$	¥	\$	(457,180)	\$	(733,324)	\$ (589,590)	\$	(725,982)

# DRAFT WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 - FY2019/20)



# Water System Capital Improvement Program Update FY15/16 - FY19/20

May 2015

### **Board of Directors**

Scott Boyd, President

Jim Harvey, President Pro Tem

Kathryn Slater-Carter, Treasurer

Dwight Wilson, Secretary

Bill Huber, Director

Clemens Heldmaier, General Manager

### WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 - FY2019/20)

The District's water system requires improvements to address system renewal and replacement needs, continue to improve water supply reliability, and ensure sufficient response under daily operational scenarios, fire flow, and emergency conditions. These potential improvements make up the District's Capital Improvement Program (CIP) and include the rehabilitation of the existing infrastructure, addition of new facilities, development of new sources of supply, implementation of repair and replacement, and preventive maintenance programs.

In 2003, the Board established the CIP prioritization criteria that serve as the foundation for the District's capital improvements decision-making process to ensure a relevant implementation schedule and adequate funding for the improvements. The criteria provides a method to rate the relative importance of a particular project based upon factors such as protection of public health, employee safety, legal and regulatory requirements, and funding constraints. These criteria established which projects should be implemented in any given year and over the CIP planning horizon. The prioritization criteria used by MWSD are presented in Table 1, below, categorized into three priority levels, listed from most to least critical for implementation.

Table 1. Prioritization	Criteria	
Priority Level	Description	Examples
Level One Mandatory Projects	"Must do" – highest priority. District has little or no control to defer.	<ol> <li>Projects required by law/legislation, regulations;</li> <li>Projects protecting health and safety of employees and the public; and</li> <li>Project funded by others.</li> </ol>
Level Two Necessary Projects	Must be done.  District has moderate level of control over the timing of implementation.	<ol> <li>Projects required for providing adequate emergency storage and meeting fire flow requirements;</li> <li>Projects reducing water system losses and reducing pipeline leaks.</li> </ol>
Level Three Discretionary Projects	Should be done.  District has significant level of control over the timing of implementation.	Projects that are required but can be deferred to a later date. Level Three Projects can be completed as-needed, if Level One or Level Two Projects are postponed.

In addition, following introduction of new domestic connections to the water system in 2011 by the Board, the District has developed a two-part CIP that includes projects designed exclusively or shared by the new customers connecting to the water system. This category is funded through the Water Capacity Charge (WCC). The second category of projects are needed for the existing customers and designed to provide appropriate levels of renewal and replacement for the current water system. The water rate revenue funds these projects.

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# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20)

Table 2. Total Project Cost Distribution and Fiscal Year Schedule

Existing Customer CIP	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20	5-Year Total
Renewal and Replacement Program	\$115,500	\$117,810	\$120,166	\$122,570	\$125,021	\$601,067
Water Conservation Program	\$8,500	\$8,670	\$8,843	\$9,020	\$9,201	\$44,234
Well Rehabilitation Program	\$	ቀ	₽	\$	\$100,000	\$100,000
Storage Tank Rehabilitation Program	₩	\$	\$150,000	÷	\$	\$150,000
Vehicle Replacement Fund	₩	\$25,000	\$25,500	\$26,010	\$26,530	\$103,040
PWP Phase I Projects	\$1,200,000	₹	<b>⊹</b>	-\$	₩.	\$1,200,000
Pillar Ridge Rehabilitation Program	\$10,000	\$20,000	\$20,400	\$20,808	\$21,224	\$92,432
EXISTING CUSTOMER CIP TOTAL	\$1,334,000	\$171,480	\$324,910	\$178,408	\$281,976	\$2,290,773
New Customer CIP	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20	5-Year Total
Develop Additional Supply Reliability	÷\$	\$100,000	\$200,000	\$200,000	\$200,000	\$700,000
Portola Tank Telemetry Upgrade	\$20,000	\$30,000	<b>-</b> \$	\$	€	\$50,000
New and Upgraded PRV Stations	\$35,000	\$35,700	\$36,414	\$37,142	\$37,885	\$182,141
Emergency Generator Upgrades	\$50,000	<del>-6</del>	\$50,000	\$50,000	\$	\$150,000
Schoolhouse Pump Station Upgrade	\$20,000	₩	₩.	\$	\$80,000	\$100,000
Valve Installation Program	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$100,000
Wagner Well Upgrade	\$100,000	<del>'</del>	₩.	\$	\$	\$100,000
Water Main Upgrades	÷	\$100,000	\$102,000	\$104,040	\$106,121	\$412,161
Groundwater Exploration Project	\$150,000	<del>'</del>	₩	\$	٩	\$150,000
NEW CUSTOMER CIP TOTAL	\$395,000	\$285,700	\$408,414	\$411,182	\$444,006	\$1,794,302
Total Annual Capital Cost	\$1,729,000	\$457,180	\$733,324	\$589,590	\$725,982	\$4,085,076

### WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL ONE – MANDATORY PROJECTS

*Priority Level One* projects almost exclusively address the projected system deficiencies related to adding new customers to the system. Most of the anticipated system deficiencies are due to adding new connections to the system and increasing water demands.

**Priority Level One** – These are the highest priority, "must do", capital projects. The District has little or no control to defer these projects. Examples of such projects include: (1) Projects required by law/legislation, regulations; (2) Projects protecting health and safety of employees and the public; and (3) Project funded by others.

This CIP focuses on the first five years of this timeline. The projects and actions described below would allow the District to address system deficiencies and continue to operate an efficient and reliable system. The proposed *Priority Level One* near-term improvements continue the District's progress toward sustainability through investments that: (1) diversify sources of water supply, (2) improve water quality, (3) encourage conservation of water and energy, and (4) meet current and future infrastructure needs.

Table 3, below, contains all *Priority Level One* projects that have been formulated to provide benefit to, and be paid for by, new District customers. A detailed discussion of the projects follows.

Table 3	3. Priority Level One – Mandatory Projects
1.	Develop Additional Supply Reliability
2.	Portola Tank Telemetry Upgrade
3.	New and Upgraded PRV Stations
4.	Emergency Generator Upgrades
5.	Schoolhouse Booster Pump Station Upgrade
6.	Valve Installation Program
7.	Wagner Well Upgrades
8.	Water Main Upgrades
9.	Groundwater Exploration Project

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### WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL ONE – MANDATORY PROJECTS

**Project:** Develop Additional Supply Reliability

Priority: Level One

This project provides for planning, permitting, and implementation of water supply augmentation to ensure that the water system's reliability remains intact with the addition of the new water customers to the system. Currently, the District has over 20 percent reliability and redundancy in its water supply portfolio achieved by existing District's customers through adding new sources, implementing water system improvements, securing the existing Airport Wells for its water supply portfolio, and through conservation. This portion of the water supply portfolio will initially be utilized to add new customers to the system; however, the supply reliability needs to be replenished and paid for by the new customers to ensure consistent continued reliability of the water system. The project includes new groundwater source development, surface water supply augmentation, and restoration of existing wells' capacity.

### Portola Wells I, and IV Production Restoration

The Portola Wells I and IV Production Restoration Project includes re-drilling Portola Wells I and IV, rehabilitating the wells, and replacing the pumping equipment to restore the wells to their original design capacity. *Balance Hydrologics* estimated that re-drilling the three wells that would likely restore their production to the design levels:

- Portola I Well depth would be increased from 332 ft to 600 ft
- Portola IV Well depth would be increased from 500 ft to 800 ft

This increase in depth would potentially improve the rated capacity of each well by 5 to 10 gpm for a total capacity restoration potential of 20 to 40 gpm. Environmental compliance for the project may include obtaining a Categorical Exemption (CatEx) under the California Environmental Quality Act (CEQA) and a Coastal Development Exemption (CDX) or a Coastal Development Permit (CDP) under the Local Coastal Program (LCP).

### New Park Well Development

The New Park Well Development Project includes drilling and developing a new well on District-owned "Park Well" property, potentially including a treatment system for iron and manganese removal, and connecting the new well to the distribution system. The New Park Well would be located on the same property as the existing Park Well, either on the existing Tennis Court/Asphalt Pavement or near George Street, outside the flood zone. Although no test drilling has taken place, potential well capacity has been estimated at 50 - 70 gpm, and high levels of iron and manganese are anticipated. Environmental compliance for the project will likely include fulfilling CEQA and LCP.

### **New Source Exploration**

This project includes drilling up to four (4) boreholes on the Caltrans right-of-way property to explore for additional water supply sources. Environmental compliance for the project may include obtaining a CatEx under CEQA and a CDX the LCP.

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## WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL ONE – MANDATORY PROJECTS

#### Pillar Ridge Rehabilitation Program

The Pillar Ridge Manufactured Home Community Water System (Pillar Ridge) Rehabilitation Program is the consolidation of the Pillar Ridge water system, inclusive of the water sources, storage, and treatment, into the MWSD system. The distribution system and customer service has been retained by Pillar Ridge. With the consolidation, the following improvements would be made: incorporation of the Pillar Ridge water system controls into the MWSD Supervisory Control and Data Acquisition (SCADA) system, adjustments to the District's system to accommodate a new pressure zone, and other miscellaneous improvements. Currently, Pillar Ridge provides water to its customers from three groundwater wells and from MWSD. The average production per well is reported at 35 gpm, with a rated combined supply capacity of 105 gpm. The maximum demand on the system is approximately 70 gpm, and the difference between the well production and daily demand is met through the permanent metered connection from the MWSD system. MWSD currently reserves 35 gpm of its supply capacity for Pillar Ridge.

By consolidating Pillar Ridge water system with the MWSD water system, the combined water system would gain further supply reliability. MWSD will no longer have to reserve 35 gpm for Pillar Ridge to be available on a 24-hour notice. To evaluate the potential additional supply that could be acquired by MWSD, a more comprehensive analysis of the Pillar Ridge water system and the consolidation project would be necessary. There is also potential for additional source water supply to be acquired through the consolidation, as the Pillar Ridge system owns a fourth well that could be converted to a production well. Environmental compliance for the project will likely include obtaining a CDX and CatEx under CEQA. There is grant funding potential for this project.

Project:

**Develop Additional Supply Reliability** 

**CIP Total Cost:** 

\$700,000

Project Funding:

This project will be funded by new customers through the WCC

**Basis of Priority:** 

This project is ranked as Priority Level 1 because it ensures consistent continued

reliability of the water system for new and old customers.

**Table 4. Annual Cost Distribution and Schedule** 

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$700,000	\$ /	\$100,000	\$200,000	\$200,000	\$200,000

# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL ONE – MANDATORY PROJECTS

Project: Portola Tank Telemetry Upgrade

Priority: Level One

The existing Portola Tank currently operates with no telemetry link to the District's SCADA system. While this arrangement works to serve existing water customers, addition of new customers throughout the District's service area will require adding the tank to SCADA to ensure operational optimization of the tank under new demand conditions.

**Project:** Portola Tank Telemetry Upgrade

CIP Total Cost: \$50,000

Project Funding: This project will be funded by new customers through the WCC

Basis of Priority: This project is ranked as Priority Level 1 because it ensures operational

optimization of the Portola Tank under new demand conditions.

Table 5. Annual Cost Distribution and Schedule

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$50,000	\$20,000	\$30,000	\$	\$	\$

# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL ONE – MANDATORY PROJECTS

**Project:** New and Upgraded Pressure-Regulating Stations

Priority: Level One

Due to the District's water system configuration and the terrain of the service area, the District operates over 20 existing pressure-regulating stations (PRVs). With the addition of new customers throughout the service area, this project will install up to 5 new PRV stations and increase the capacity of up to 10 existing PRV stations.

**Project:** New and Upgraded Pressure-Regulating Stations

CIP Total Cost: \$182,141

Project Funding: This project will be funded by new customers through the WCC

Basis of Priority: This project is ranked as Priority Level 1 because it ensures efficient water

distribution under new demand conditions

**Table 6. Annual Cost Distribution and Schedule** 

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY19/20
\$182,141	\$35,000	\$35,700	\$36,414	\$37,142	\$37,885

# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL ONE – MANDATORY PROJECTS

Project: Emergency Generator Upgrades

Priority: Level One

Existing generators at the District's pumping and treatment facilities are either undersized or have reached their life expectancy and require replacement. This program would secure safe and reliable emergency power to the District's critical water treatment and delivery facilities and provide safe operation by staff.

**Project:** Emergency Generator Upgrades

CIP Total Cost: \$150,000

Project Funding: This project will be funded by new customers WCC

Basis of Priority: This project is ranked as Priority Level 1 because it ensures efficiency of operations

under new demand conditions.

**Table 7. Annual Cost Distribution and Schedule** 

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$150,000	\$50,000	\$	\$50,000	\$50,000	\$

# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL ONE – MANDATORY PROJECTS

**Project:** Schoolhouse Booster Pump Station Upgrade

Priority: Level One

The District owns and operates the existing Schoolhouse Booster Pump Station. The addition of new water customers throughout the service area necessitates installation of a new set of booster pumps to accommodate the distribution system expansion for new customers and a new set of parameters under which the system would operate when demand increases. This project will include a new set of pumps and rehabilitation and/or replacement of the existing pumps.

**Project:** Schoolhouse Booster Pump Station Upgrade

CIP Total Cost: \$100,000

**Project Funding:** This project will be funded by new customers through the WCC

Basis of Priority: This project is ranked as Priority Level 1 because it ensures water deliveries to new

customers with increased flows in the distribution system. The District has

determined that this project would be scheduled in FY 19/20 or later.

Table 8. Annual Cost Distribution and Schedule

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$100,000	\$20,000	\$	\$	\$	\$80,000

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# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL ONE – MANDATORY PROJECTS

**Project:** Valve Installation Program

Priority: Level One

As part of the distribution system upgrade to accommodate addition of new customers to the water system, under this project, the District will install up to eight new isolation and control valves in strategic locations throughout the distribution system to allow flow improvements to serve new customers.

Project: Valve Installation Program

CIP Total Cost: \$100,000

Project Funding: This project will be funded by new customers through the WCC

Basis of Priority: This project is ranked as Priority Level 1 because it ensures flow improvements to

serve new customers.

Table 9. Annual Cost Distribution and Schedule

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$100,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000

# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL ONE – MANDATORY PROJECTS

Project: Wagner Well Upgrade

Priority: Level One

The existing District's Wagner Well operates within its design parameters in the existing water system. Hydraulic analysis demonstrates, however, that with increased demands due to new water customers, Wagner Well pump would be unable to pump into the system. The pump and motor replacement and piping modifications are required to accommodate new customers.

Project: Wagner Well Upgrade

CIP Total Cost: \$100,000

Project Funding: This project will be funded by new customers through the WCC

Basis of Priority: This project is ranked as Priority Level 1 because it is required to accommodate

new customers.

Table 10. Annual Cost Distribution and Schedule

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$100,000	\$100,000	\$	\$	\$	\$

## WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL ONE – MANDATORY PROJECTS

**Project:** Water Main Upgrades

Priority: Level One

Under the water main upgrade program, the District will undertake the effort of designing and constructing new water main extensions in the urban areas, where needed, and upsizing the existing distribution system mains to accommodate increasing demands due to the addition of new water customers. This program includes an estimated additional 6,000 linear feet of 6 to 8-inch diameter mains installed in the water system.

As detailed on page II-5 of this CIP, there are three remaining Public Works Plan (PWP) Projects that are to be implemented. Two of the projects will likely have a significant effect on the operation of the distribution system. These projects include new Alta Vista Tank No. 2 and new Airport Well Water Treatment Plant (AWWTP). The location of the projects at the highest and lowest pressure zones, respectively, and the size of these improvements can affect the balance and operation of the existing distribution system. Rehabilitation and upgrade of existing water mains and installation of new water mains and isolation and control valves will be required to accommodate these improvements and the potential addition of new water customers.

The Water Main Upgrade Project will involve the strategic upgrade of existing and/or installation of new water mains to incorporate "arterial distribution loops" throughout the system. These arterial loops will provide added redundancy and reinforcement to handle the addition of new customers or potential leaks and pipe failures. The loops will be designed utilizing the existing distribution system and the installation of short spans of new pipelines. Isolation and control valves will also be installed in critical locations as part of the loop design. As a whole, the arterial loops will provide the District's Operations Staff the ability to isolate and repair critical sections of the distribution system while still conveying water throughout the system.

**Project:** Water Main Upgrades

**CIP Total Cost:** \$412,161

**Project Funding:** This project will be funded by new customers through the WCC

Basis of Priority: This project is ranked as Priority Level 1 because it ensures redundancy and

reinforcement of the distribution system to handle the addition of new customers

or potential leaks and pipe failures.

Table 11. Annual Cost Distribution and Schedule

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$412,161	\$	\$100,000	\$102,000	\$104,040	\$106,121

## WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL TWO – NECESSARY PROJECTS

**Project:** Groundwater Exploration Project

Priority: Level One

This project includes drilling up to four (4) boreholes on the Caltrans right-of-way property to explore for additional water supply sources. Environmental compliance for the project may include obtaining a CatEx under CEQA and a CDX the LCP.

In July 2012, the District executed a State Revolving Fund (SRF) Agreement for a \$500,000 planning loan with the California Department of Public Health (Department). The planning loan was to fund planning efforts for the Airport Wells Corrosion Control Treatment Project. The objective of this Project was the selection and design of a preferred treatment option Lead and Copper Rule (LCR) compliance and other water quality issues at the District's Airport Wells.

In the summer of 2013, the District and San Mateo County (County) finalized and signed the lease agreement for groundwater extraction at the Airport Wells site. After years of negotiations between the District and the County, the lease agreement finally provided the District with new, finite terms regarding the actual cost of water extraction and site rental at the Airport Wells for near-term and future use.

Following the review of the financial terms in the lease agreement, the District determined it was necessary to reassess the cost effectiveness of the proposed AWWTP Project. The preliminary design engineering did not result in the development of final plans and specifications. Instead, the District Engineer performed an economic evaluation and alternative analysis of the centralized AWWTP, now considering financial terms included in the recently signed Airport Wells long-term lease agreement. This analysis determined that producing water at the proposed AWWTP would be cost-prohibitive and proposed a groundwater exploration alternative to address the LCR compliance through treatment avoidance.

The Groundwater Exploration Project will explore groundwater source replacement via treatment avoidance at the District's Airport Wells.

**Project:** Groundwater Exploration Project

CIP Total Cost: \$150,000

**Project Funding:** This project will be funded by SRF and paid for by existing customers

Basis of Priority: This project is ranked as Priority Level 1 because it addresses compliance with

water quality regulations

Table 4. Annual Cost Distribution and Schedule

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$150,000	\$150,000	\$	\$	\$	\$

## WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL TWO – NECESSARY PROJECTS

The District's water system requires improvements to address system renewal and replacement needs and ensure sufficient response under daily operational scenarios, fire flow, and emergency conditions. These necessary improvements make up the District's Priority Level Two, Necessary Projects, which include the rehabilitation of the existing infrastructure, repair and replacement, and preventive maintenance programs.

**Priority Level Two** – These projects provide measurable progress in achieving the District's goals, but over which the District has a moderate level of control over the timing of implementation. Examples of such projects include: (1) Projects required for providing adequate emergency storage and meeting fire flow requirements; and (2) Projects reducing water system losses and reducing pipeline leaks.

Table 12 below provides a list of the Priority Two Level projects. These projects serve existing District's customers and are funded by the water rate revenues.

Table 1	12. Priority Level Two – Necessary Projects
1.	Distribution System Renewal and Replacement Program
2.	Water Conservation Program
3.	Well Rehabilitation Program
4.	Storage Tank Rehabilitation Program
5.	Vehicle Replacement Fund
6.	Public Works Plan Phase I Projects
7.	Pillar Ridge Rehabilitation Program

# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 - FY2019/20) PRIORITY LEVEL TWO - NECESSARY PROJECTS

**Program:** Distribution System Renewal and Replacement Program

Priority: Level Two

This program is an on-going annual rehabilitation program that includes the following projects:

• Mechanical systems replacement

- Water meter replacement
- Water lateral replacement
- Water main replacement
- Fire hydrant replacement

**Project:** Distribution System Renewal and Replacement Program

**CIP Total Cost:** \$601,067

**Project Funding:** This program will be funded by existing customers through water rate revenues

Basis of Priority: This program is ranked as Priority Level Two because it address system renewal and

replacement needs and ensure sufficient response under daily operational

scenarios, fire flow, and emergency conditions.

Table 13. Annual Cost Distribution and Schedule

		- Visited			
CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$601,067	\$115,500	\$117,810	\$120,166	\$122,570	\$125,021

# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL TWO – NECESSARY PROJECTS

**Program:** Water Conservation Program

Priority: Level Two

The District continues its multi-year rebate program to encourage customers to replace their fixtures and appliances with water-efficient units.

**Project:** Distribution System Renewal and Replacement Program

CIP Total Cost: \$44,234

**Project Funding:** This program will be funded by existing customers through water rate revenues.

Basis of Priority: This program is ranked as Priority Level Two because it continues to promote water

conservation.

**Table 14. Annual Cost Distribution and Schedule** 

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$44,234	\$8,500	\$8,670	\$8,843	\$9,020	\$9,201

## WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL TWO – NECESSARY PROJECTS

Program: Well Rehabilitation Program

Priority: Level Two

This program includes rehabilitation of existing groundwater sources and focuses on the Drake Well at \$100,000.

Project:

Well Rehabilitation Program

**CIP Total Cost:** 

\$100,000

**Project Funding:** 

This program will be funded by existing customers through water rate revenues

**Basis of Priority:** 

This program is ranked as Priority Level Two because it ensures continued

operation of the existing water supply sources.

Table 15. Annual Cost Distribution and Schedule

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$100,000	\$	\$	\$	\$	\$100,000

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## WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL TWO – NECESSARY PROJECTS

**Program:** Storage Tank Rehabilitation Program

Priority: Level Two

Following completion of the new Alta Vista Tank 2, the existing Alta Vista Tank 1 will be taken offline for an extensive inspection and rehabilitation. The extensive inspection was recommended as part of a cursory inspection that was performed at Tank 1 in 2013. It was determined that the tank floor and areas on the wall of the Tank shows signs of corrosion. Following the extensive inspection, Tank 1 will be rehabilitated including cleaning, recoating and corrosion spot repair. Some areas in Tank 1, such as the tank floor, may require more extension corrosion repair.

The tank taken will be out of service in FY15/16 for inspection and rehabilitation at a cost of \$100,000.

Project: Storage Tank Rehabilitation Program

CIP Total Cost: \$150,000

**Project Funding:** This program will be funded by existing customers through water rate revenues.

Basis of Priority: This program is ranked as Priority Level Two because it ensures continued

operation of the existing water supply sources.

**Table 16. Annual Cost Distribution and Schedule** 

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$150,000	\$	\$	\$150,000	\$	\$

# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL TWO – NECESSARY PROJECTS

Project: Vehicle Replacement Fund

Priority: Level Two

This funding is targeted to a renewal of the District fleet of trucks and starts in FY 15/16 with a \$30,000 purchase of a heavy truck followed by replacing one light truck annually at \$25,000 and \$25,500 respectfully, in the following two years of the CIP.

Project: Vehicle Replacement Fund

CIP Total Cost: \$103,040

**Project Funding:** This project will be funded by existing customers through water rate revenues

Basis of Priority: This project is ranked as Priority Level Two because it ensures efficiency of water

operations.

Table 17. Annual Cost Distribution and Schedule

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$103,040	\$	\$25,000	\$25,500	\$ 26,010	\$ 26,530

# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL TWO – NECESSARY PROJECTS

**Program:** Phase I Public Works Plan Projects

**Priority:** Level Two

The District developed its 2006 Public Works Plan (PWP) and received approval of the Coastal Commission to design and construct various improvements to the water system to improve supply and delivery reliability and fire storage. The PWP project remaining to be implemented as part of this CIP is the Alta Vista Tank No. 2.

**Project:** Phase I Public Works Plan Projects

CIP Total Cost: \$1,200,000

Project Funding: This program will be funded through a combination of the State Revolving Fund

(SRF) low interest loans and water rate revenue

Basis of Priority: This program is ranked as Priority Level Two because it will construct various

improvements to the water system to address supply and delivery reliability and

fire storage.

Table 18. Annual Cost Distribution and Schedule

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$1,200,000	\$1,200,000	\$	\$-	\$	\$

# WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (FY2015/16 – FY2019/20) PRIORITY LEVEL TWO – NECESSARY PROJECTS

**Program:** Pillar Ridge Rehabilitation Program

Priority: Level Two

Consolidation of the Pillar Ridge Water System into the MWSD water system benefits all District's customers. The addition of new facilities, however, necessitates planning for the renewal and replacement of the Pillar Ridge treatment, supply, and storage facilities. Existing customer water rate revenues will fund this project.

Project: Pillar Ridge Rehabilitation Program

CIP Total Cost: \$92,432

**Project Funding:** This program will be funded through water rate revenue

Basis of Priority: This program is ranked as Priority Level Two because it ensures existing facility

functionality and reliability.

Table 19. Annual Cost Distribution and Schedule

CIP Total	FY 15/16	FY 16/17	FY 17/18	FY 18/19	FY 19/20
\$92,432	\$10,000	\$20,000	\$20,400	\$20,808	\$21,224

## WATER SYSTEM CAPITAL IMPROVEMENT PROGRAM UPDATE (2013 – 2018) PRIORITY LEVEL THREE – DISCRETIONARY PROJECTS

Projects not meeting the criteria for Priority Level One or Two are ranked as Priority Level Three. These projects are anticipated to be needed, but may not yet have defined scopes, schedules, or funding sources. Many factors exist that may promote Level Three projects to Level One or Two such as the release of new regulations and legislation or the availability of funding.

**Priority Level Three** – Projects that are required but can be deferred to a later date. Level Three Projects can be completed as-needed, if Level One or Level Two Projects are postponed. District has significant level of control over the timing of implementation.

Table 20 below provides a list of the Priority Level Three projects. Funding for these projects is not currently included as part of this CIP.

Table 20. Priority Level Three – Discretionary Projects						
1.	Portola Tank Road Repair					
2.	Alta Vista Water Treatment Plant Upgrade					
3.	District Office Remodel					
4.	Big Wave Service Connection					
5.	Other Large Service Connections					

## RESOLUTION NO.\_\_\_\_

# RESOLUTION OF THE MONTARA WATER AND SANITARY DISTRICT APPROVING BUDGET FOR THE FISCAL YEAR 2015-2016

RESOLVED, by the Board of the Montara Water and Sanitary District, San Mateo County, California, as follows:

- 1. That the balances on hand as of June 30, 2015, in each of funds of the District shall be reserved for use by the District during the Fiscal Year 2015-2016.
- 2. That the budget for said District for the Fiscal Year 2015-2016 heretofore presented to this Board and a copy of which is hereto attached and the same is hereby approved.
- That the Secretary of this District be, and hereby is, authorized and directed to file a certified copy of this resolution with the budget of this District thereto attached, with the County Controller of San Mateo County.

COUNTERSIGNED:
President, Montara Water and Sanitary District
Secretary, Montara Water and Sanitary District
***
I HEREBY CERTIFY that the foregoing Resolution No was duly and regularly adopted and passed by the Board of the Montara Water and Sanitary District, San Mateo County, California, at a meeting held on the 4 <sup>th</sup> day of June 2015, by the following vote:
AYES, Directors:
NOES, Directors:
ABSENT, Directors:
Secretary, Montara Water and Sanitary District



# MONTARA WATER AND SANITARY DISTRICT AGENDA

For Meeting Of: June 4, 2015

TO:

**BOARD OF DIRECTORS** 

FROM:

Clemens Heldmaier, General Manager

SUBJECT:

Review and Possible Action Concerning

Adoption of Proposed PARS Pension Plan.

Staff was directed to examine procuring an pension program through the Public Agency Retirement System (PARS). The benefit parameters include a Defined Benefit Plan for all full-time employees based on 2% @ 62 full formula and at least five (5) years of District service, and final compensation based on the highest average consecutive thirty six (36) months (3 years) of compensation with the District. Parameters include an employee contribution equal to at least half of the on-going normal cost of the benefit.

The PARS plan offers flexibility in investment, benefit, and design choices; security in safeguarding assets; control at the District level; service from an experienced and dedicated team; and integrity on a long term commitment to helping serve the public interest. The PARS Trust is administered by PARS using US Bank as the Trustee. US Bank was chartered in 1863 and is the 5<sup>th</sup> largest commercial bank in the United States. HighMark Capital Management (a wholly owned subsidiary of Union Bank) will serve as investment manager.

PARS offers Defined Benefit Plans under the Internal Revenue Code (IRC) 401(a) for over 600 member agencies and over 1,200 different retirement plans under their administration. Some of the local agencies utilizing PARS plans include City of Pacifica, City of Brisbane and City of San Carlos. Under PARS, the ability to design a more flexible plan that meets the specific needs of the District and its employees was possible. It also offers the District more stability in the attraction and retention of its valuable employees and fiscal constraints otherwise mandated under the CalPERS plan. In considering the PARS retirement alternative, staff reviewed benefit options based on Board direction and requested a full actuarial through Bartel Associates. The results of the valuation were earlier made available for public review.

At the last meeting the actuarial valuation for the PARS Plan for the District was received. The plan provisions are:

 All full-time employees are included in the plan employed on or after July 1, 2015;



# MONTARA WATER AND SANITARY DISTRICT AGENDA

For Meeting Of: June 4, 2015

TO:

**BOARD OF DIRECTORS** 

FROM:

Clemens Heldmaier, General Manager

- Benefit service is based on District years of service credit earned after July 1, 2015; purchases of past service credit rendered prior to July 1, 2015 is available but must be paid for by the employee;
- c. Vesting service is 5 years of District service;
- d. Employee contribution of 50% is required;
- e. Final average compensation is the average of the highest thirty-six (36) months of compensation (not to exceed amounts prescribed by CA Govt Code Section 7522.10(c));
- f. Employee is eligible for the benefit upon meeting the minimum age of 62, completing 5 years service with the District;
- g. No disability benefit under this plan, other than the return of the employee contribution with 3% interest per annum;
- The plan provides a pre-retirement death benefit to spouses or registered domestic partners of the employees who met the age and service condition for retirement;
- Employees who terminate employment with the District but do not meet vesting requirements will receive a refund of their contributions with 3% interest per annum;
- j. The Plan is a life-only annuity;
- k. The Plan payment will increase by 2% annually for cost of living.

#### RECOMMENDATION:

Staff recommends to the Board of Directors adoption of the Public Agency Retirement System (PARS) Defined Benefit Plan Resolution.

RESOL	UTION	NO.	

## MONTARA WATER AND SANITARY DISTRICT SAN MATEO COUNTY, CALIFORNIA

WHEREAS it is determined to be in the best interest of the Montara Water and Sanitary District ("District") and its employees to provide a defined benefit plan to eligible employees;

WHEREAS the District is eligible to be a member of the Public Agency Retirement System (PARS) Trust, which has made available a defined benefit plan qualifying under the relevant sections of the Internal Revenue Code and the California Government Code.

#### NOW THEREFORE, BE IT RESOLVED THAT:

- 1. The Board of Directors, hereby adopts the PARS Trust, including the Montara Water and Sanitary District PARS Defined Benefit Plan, effective July 1, 2015; and
- 2. The Board of Directors, pursuant to Internal Revenue Code § 414(h)(2) authorizes the District to "pick up" employee contributions to the Plan on behalf of Plan participants; and
- 3. The Board of Directors hereby appoints the General Manager, or his/her successor or his/her designee as the District's Plan Administrator for the Plan; and
- 4. The District's Plan Administrator is hereby authorized to execute the PARS legal and administrative documents on behalf of the District and to take whatever additional actions are necessary to maintain the District's participation in PARS and to maintain PARS compliance of any relevant regulation issued or as may be issued; therefore authorizing him/her to take whatever additional actions are required to administer the District's PARS plan(s).

AYES:	NOES:	ABSENT:	ABSTAIN:	
STATE OF CA				
COUNTION	DINIVIMITEO			
and regularly a	Mateo County, Calif	ornia, hereby certifies that	tors of the Montara Water and the above foregoing resolution of held on the, and	ı was duly
		eunto set my hand and seal	this	
		Secretary of the Board		



# PARS DIVERSIFIED PORTFOLIOS CONSERVATIVE AS OF MARCH 31, 2015

## WHY THE PARS DIVERSIFIED CONSERVATIVE PORTFOLIO?

#### Comprehensive Investment Solution

HighMark® Capital Management, Inc.'s (HighMark) diversified investment portfolios are designed to balance return expectations with risk tolerance. Key features include: sophisticated asset allocation and optimization techniques, four layers of diversification (asset class, style, manager, and security), access to rigorously screened, top tier money managers, flexible investment options, and experienced investment management.

#### Rigorous Manager Due Diligence

Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

#### Flexible Investment Options

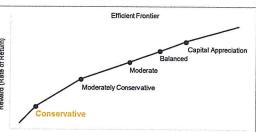
In order to meet the unique needs of our clients, we offer access to flexible implementation strategies: HighMark Plus utilizes actively managed mutual funds while Index Plus utilizes index-based securities, including exchange-traded funds. Both investment options leverage HighMark's active asset allocation approach.

#### Risk Management

The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

#### INVESTMENT OBJECTIVE

To provide a consistent level of inflation-protected income over the long-term. The major portion of the assets will be fixed income related. Equity securities are utilized to provide inflation protection.



Risk (Standard Deviation)

#### ASSET ALLOCATION — CONSERVATIVE PORTFOLIO

	Strategic Range	Policy	Tactical
Equity	5 – 20%	15%	15%
Fixed Income	60 – 95%	80%	80%
Cash	0 – 20%	5%	5%

## ANNUALIZED TOTAL RETURNS Net of En

(Gross of Investment Management Fees, but Net of Embedded Fund Fees)

HighMark Plus (Active)		Index Plus (Active)	
Current Quarter*	1.85%	Current Quarter*	1.45%
Blended Benchmark**	1.47%	Blended Benchmark**	1.47%
Year To Date*	1.85%	Year To Date*	1.45%
Blended Benchmark*	1.47%	Blended Benchmark*	1.47%
1 Year	4.45%	1 Year	4.40%
Blended Benchmark	4.84%	Blended Benchmark	4.84%
3 Year	4.64%	3 Year	4.23%
Blended Benchmark	4.07%	Blended Benchmark	4.07%
5 Year	5.18%	5 Year	4.89%
Blended Benchmark	4.49%	Blended Benchmark	4.49%
10 Year	5.14%	10 Year	4.70%
Blended Benchmark	4.53%	Blended Benchmark	4.53%

Returns less than 1-year are not annualized. \*\*Breakdown for Blended Benchmark: 7.5% S&P500, 1.5% Russell Mid Cap, 2.5% Russell 2000, 1% MSCI EM FREE, 2% MSCI EAFE, 52.25% BC US Agg, 25.75% ML 1-3 Yr US Corp/Gov1, 2% US High Yield Master II, 0.5% Wilshire REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 12% S&P 500, 1% Russell 2000, 2% MSCI EAFE, 40% ML 1-3 Year Corp./Gov1, 40% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 15% S&P 500, 40% ML 1-3 Yr Corp/Gov, 40% BC Agg, and 5% Citi 1 Mth T-Bill.

#### ANNUAL RETURNS

HighMark Plus (Active)		Index Plus (Passive)	
2008	-9.04%	2008	-6.70%
2009	15.59%	2009	10.49%
2010	8.68%	2010	7.67%
2011	2.19%	2011	3.70%
2012	8.45%	2012	6.22%
2013	3.69%	2013	3.40%
2014	3.88%	2014	4.32%

#### **PORTFOLIO FACTS**

HighMark Plus (Active)		Index Plus (Passive)	
Inception Data	07/2004	Inception Data	07/2004
No of Funds in Portfolio	20	No of Funds in Portfolio	14

A newly funded account enters a composite after three full months of management and is removed from a composite at the end of the last full month that the account is consistent with the criteria of the composite. Terminated accounts are included in the historical results of a composite through the last full month prior to closing. Composites may include accounts invested in domestic (U.S.) or international (non-U.S.) individual securities, funds, or a combination thereof. Account exclusions based on equity security concentrations are applied quarterly. Employing a construction methodology different from the above could lead to different results.



350 California Street **Suite 1600** San Francisco, CA 94104 800.582.4734 www.highmarkcapital.com

#### ABOUT THE ADVISER

## Andrew Brown, CFA®

Senior Portfolio Manager

Education: MS, Seattle University; BS, University of Puget Sound

Salvatore "Tory" Milazzo III, CFA® Senior Portfolio Manager

J. Keith Stribling, CFA

#### Christiane Tsuda

#### Matthew Webber, CFA®

#### Anne Wimmer, CFA®

## Number of Members: 14

**Manager Review Committee** 

#### SAMPLE HOLDINGS

#### HighMark Plus (Active)

Columbia Contrarian Core Z T. Rowe Price Growth Stock Columbia Small Cap Value II Z T. Rowe Price New Horizons Nationwide Bailard International Equities Nationwide HighMark Bond Vanguard Short-Term Invest-Grade Adm Loomis Sayles Value Y PIMCO Total Return Dodge & Cox International Stock MFS International Growth I Sentinel Common Stock I First American Prime Obligation Z TIAA-CREF Mid Cap Value Ivy Mid Cap Growth Harbor Capital Appreciation Schroder Emerging Market Equity

Index Plus (Passive)

iShares S&P 500 iShares S&P 500/Value iShares S&P 500/Growth iShares S&P Small Cap 600 Value iShares S&P Small Cap 600 Growth iShares MSCI EAFE iShares Russell Midcap Value iShares Russell Midcap Growth iShares Barclays Aggregate Bond Vanguard Short-Term Invest-Grade Adm First American Prime Obligation Z SPDR Euro Stoxx 50 ETF SPDR Barclays High Yield Bond ETF Vanguard FTSE Emerging Markets ETF

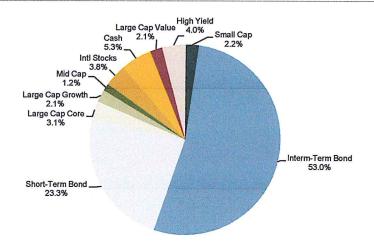
Holdings are subject to change at the discretion of the investment manager.

#### STYLE

Dodge & Cox Stock

PIMCO High Yield

SPDR Euro Stoxx 50 ETF



The performance records shown represent size-weighted composites of tax exempt accounts that meet the following criteria: Composites are managed by HighMark's HighMark Capital Advisors (HCA) with full investment authority according to the PARS Conservative active and passive objectives and do not have equity concentration of 25% or more in one common stock security.

Conservative active and passive objectives and do not have equify concentration of 25% or more in one common stock security. The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank may charge clients as much as 0.60% annual management fee based on a sliding scale. As of March 31, 2015, the blended rate is 0.58%. US Bank pays HighMark 60% of the annual management fee for assets sub-advised by HighMark under its sub-advisory agreement with US Bank. The 36 basis points paid to HighMark, as well as other expenses that may be incurred in the management of the portfolio, will reduce the portfolio returns. Assuming an investment for five years, a 5% annual total return, and an annual sub-advisory fee rate of 0.35% deducted from the assets at market at the end of each year, a 10 million initial value would grow to \$12.54 million after fees (Net-of-Fees) and \$12.76 million before fees (Gross-of-Fees). Addition information regarding the firm's policies and procedures for calculating and reporting performance results is available upon request. In Q1 2010, the PARS Composite definition was changed from \$750,000 minimum to no minimum. Performance results are calculated and presented in U.S. dollars and do not reflect the deduction of investment advisory fees, custody fees, or taxes but do reflect the deduction of trading expenses. Returns are calculated based on trade-date accounting.

calculated based on trade-date accounting.

Blended benchmarks represent HighMarks strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees or other expenses of investing but assumes the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. The unmanaged S&P 500 Index is representative of the performance of large companies in the U.S. stock market. The MSCI EAFE Index is a free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Emerging Markets Free Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Russell Midoap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell 2000 Index measures the performance of the the U.S. edulty universe. The Russell 2001 Index macunes of the small-cap segment of the U.S. advig universe. The US High Yield Master II Index tracks the performance of below investment grade U.S. dollar-denominated corporate bonds publicly issued in the U.S. domestic market. Wilshire REIT index measures U.S. publicly traded Real Estate Investment Trusts. The unmanaged Barclays Capital (BC) U.S. Aggregate Bond Index is generally representative of the U.S. exable bond market as a whole. The Mertill Lynch (ML) 1-3 Year U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index, with a remaining term to final maturity less than 3 years. The unmanaged Citigroup 1-Month Treasury Bill Index tracks the yield of the 1-month U.S. Treasury Bill.

HighMark Capital Management, Inc. (HighMark), an SEC-registered investment adviser, is a wholly owned subsidiary of MUFG Union Bank, N.A. (MUB). HighMark manages institutional separate account portfolios for a wide variety of for-profit and nonprofit organizations, public agencies, public and private retirement plans, and personal trusts of all sizes. It may also serve as sub-adviser for mutual funds, common trust funds, and collective investment funds. MUB, a subsidiary of MUFG Americas Holdings Corporation, provides certain services to HighMark and is compensated for these services. Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. Investments employing HighMark strategies are, NOT insured by the FDIC or by any other Federal Government Agency, are NOT Bank deposits, are NOT guaranteed by the Bank or any Bank affiliate, and MAY lose value, including possible loss of principal.



# PARS DIVERSIFIED PORTFOLIOS MODERATELY CONSERVATIVE AS OF MARCH 31, 2015

## WHY THE PARS DIVERSIFIED MODERATELY CONSERVATIVE PORTFOLIO?

#### Comprehensive Investment Solution

HighMark® Capital Management, Inc.'s (HighMark) diversified investment portfolios are designed to balance return expectations with risk tolerance. Key features include: sophisticated asset allocation and optimization techniques, four layers of diversification (asset class, style, manager, and security), access to rigorously screened, top tier money managers, flexible investment options, and experienced investment management.

#### Rigorous Manager Due Diligence

Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

#### Flexible Investment Options

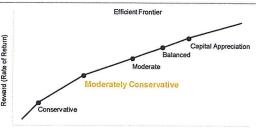
In order to meet the unique needs of our clients, we offer access to flexible implementation strategies: HighMark Plus utilizes actively managed mutual funds while Index Plus utilizes index-based securities, including exchange-traded funds. Both investment options leverage HighMark's active asset allocation approach.

#### Risk Management

The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

#### INVESTMENT OBJECTIVE

To provide current income and moderate capital appreciation. The major portion of the assets is committed to income-producing securities. Market fluctuations should be expected.



Risk (Standard Deviation)

#### ASSET ALLOCATION — MODERATELY CONSERVATIVE PORTFOLIO

	Strategic Range	Policy	Tactical
Equity	20 - 40%	30%	29%
Fixed Income	50 - 80%	65%	68%
Cash	0 - 20%	5%	3%

(Gross of Investment Management Fees, but Net of Embedded Fund Fees)

#### ANNUALIZED TOTAL RETURNS

HighMark Plus (Active)		Index Plus (Active)	
Current Quarter*	2.10%	Current Quarter*	1.75%
Blended Benchmark**	1.73%	Blended Benchmark**	1.73%
Year To Date*	2.10%	Year To Date*	1.75%
Blended Benchmark*	1.73%	Blended Benchmark*	1.73%
1 Year	5.14%	1 Year	5.60%
Blended Benchmark	6.07%	Blended Benchmark	6.07%
3 Year	6.17%	3 Year	5.92%
Blended Benchmark	6.05%	Blended Benchmark	6.05%
5 Year	6.74%	5 Year	6.45%
Blended Benchmark	6.28%	Blended Benchmark	6.28%
10 Year	5.74%	Inception To Date (119-Mos.)	5.38%
Blended Benchmark	5.27%	Blended Benchmark	5.30%
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<sup>\*</sup> Returns less than 1-year are not annualized. \*\*Breakdown for Blended Benchmark: 15.5% S&P500, 3% Russell Mid Cap, 4.5% Russell 2000, 2% MSCI EM FREE, 4% MSCI EAFE, 49.25% BC US Agg, 14% ML 1-3 Yr US Corp/Gov¹t, 1.75% US High Yield Master II, 1% Wilshire REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 25% S&P 500, 1.5% Russell 2000, 3.5% MSCI EAFE, 25% ML 1-3 Year Corp./Gov¹t, 40% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 30% S&P 500, 25% ML 1-3Yr Corp/Gov, 40% BC Agg, and 5% Citi 1 Mth T-Bill.

#### ANNUAL RETURNS

HighMark Plus (Active)		Index Plus (Passive)	
2008	-15.37%	2008	-12.40%
2009	18.71%	2009	11.92%
2010	10.46%	2010	9.72%
2011	1.75%	2011	3.24%
2012	10.88%	2012	8.24%
2013	7.30%	2013	6.78%
2014	4.41%	2014	5.40%

#### PORTFOLIO FACTS

HighMark Plus (Active)		Index Plus (Passive)	
Inception Data	08/2004	Inception Data	05/2005
No of Funds in Portfolio	20	No of Funds in Portfolio	14

A newly funded account enters a composite after three full months of management and is removed from a composite at the end of the last full month that the account is consistent with the criteria of the composite. Terminated accounts are included in the historical results of a composite through the last full month prior to closing. Composites may include accounts invested in domestic (U.S.) or international (non-U.S.) individual securities, funds, or a combination thereof. Account exclusions based on equity security concentrations are applied quarterly. Employing a construction methodology different from the above could lead to different results.



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Salvatore "Tory" Milazzo III, CFA® Senior Portfolio Manager

#### J. Keith Stribling, CFA

Investment Experience: since 1987 HighMark Tenure: since 2010

#### Matthew Webber, CFA®

#### **Asset Allocation Committee**

Average Years of Experience: 26 Average Tenure (Years): 14

## Manager Review Committee

#### SAMPLE HOLDINGS

#### HighMark Plus (Active)

Columbia Contrarian Core Z T. Rowe Price Growth Stock Columbia Small Cap Value II Z T. Rowe Price New Horizons Nationwide Bailard International Equities Nationwide HighMark Bond Vanguard Short-Term Invest-Grade Adm Loomis Sayles Value Y PIMCO Total Return Dodge & Cox International Stock

MFS International Growth I Sentinel Common Stock I First American Prime Obligation Z TIAA-CREF Mid Cap Value Ivy Mid Cap Growth Harbor Capital Appreciation

Schroder Emerging Market Equity Dodge & Cox Stock SPDR Euro Stoxx 50 ETF

PIMCO High Yield

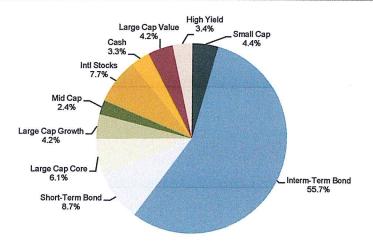
#### Index Plus (Passive)

iShares S&P 500 iShares S&P 500/Value iShares S&P 500/Growth iShares S&P Small Cap 600 Value iShares S&P Small Cap 600 Growth iShares MSCI EAFE iShares Russell Midcap Value iShares Russell Midcap Growth iShares Barclays Aggregate Bond Vanguard Short-Term Invest-Grade Adm First American Prime Obligation Z SPDR Euro Stoxx 50 ETF SPDR Barclays High Yield Bond ETF

Holdings are subject to change at the discretion of the investment manager.

Vanguard FTSE Emerging Markets ETF

#### STYLE



The performance records shown represent size-weighted composites of tax exempt accounts that meet the following criteria: Composites are managed by HighMark's HighMark Capital Advisors (HCA) with full investment authority according to the PARS Moderately Conservative active and passive objectives and do not have equity concentration of 25% or more in one common stock security.

The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank may charge clients as much as 0.60% annual management fee based on a sliding scale. As of March 31, 2015, the blended rate is 0.58%. US Bank pays HighMark 60% of the annual management fee for assets sub-advised by HighMark under its sub-advisory agreement with US Bank. The 36 basis points paid to HighMark, as well as other expenses that may be incurred in the management of the portfolio, will reduce the portfolio returns. Assuring an investment for five years, a 5% annual total return, and an annual sub-advisory fee rate of 0.35% deducted from the assets at market at the end of each year, a 10 million initial value would grow to \$12.54 million after fees (Net-of-Fees) and \$12.76 million before fees (Gross-of-Fees). Additional information regarding the firm's policies and procedures for calculating and reporting performance results is available upon request. In Q1 2010, the PARS Composite definition was changed from \$750,000 minimum to no minimum. Performance results are calculated and presented in U.S. dollars and do not reflect the deduction of investment advisory fees, custody fees, or taxes but do reflect the deduction of trading expenses. Returns are calculated based on trade-date accounting.

Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Blended benchmarks represent HighMarks strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees or other expenses of investing but assumes the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. The unmanaged S&P 500 Index is representative of the performance of large companies in the U.S. stock market. The MSCI EAFE Index is a free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Emerging Markets Free Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Russell Midcap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. expenses the performance of the small-cap segment of the U.S. expenses the performance of the small-cap segment of the U.S. downwards the performance of the small-cap segment of the U.S. expenses the performance of the small-cap segment of the U.S. expenses the performance of the small-cap segment of the U.S. expenses the performance of the small-cap segment of the U.S. expenses the performance of the small-cap segment of the U.S. capital (BC) U.S. Adgregate Bond Index measures U.S. publicly traded Real Estate Investment Trusts. The unmanaged Barclays Capital (BC) U.S. Aggregate Bond Index is generally representative of the U.S. taxable bond market as a whole. The Mertill Lynch (ML) 1-3 Year U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index, with a remaining term to final maturity less than 3 years. The unmanaged Citigroup 1-Month Treasury Bill Index tracks the yield of the 1-month U.S. Treasury Bill.

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# PARS DIVERSIFIED PORTFOLIOS **MODERATE**AS OF MARCH 31, 2015

## WHY THE PARS DIVERSIFIED MODERATE PORTFOLIO?

#### Comprehensive Investment Solution

HighMark® Capital Management, Inc.'s (HighMark) diversified investment portfolios are designed to balance return expectations with risk tolerance. Key features include: sophisticated asset allocation and optimization techniques, four layers of diversification (asset class, style, manager, and security), access to rigorously screened, top tier money managers, flexible investment options, and experienced investment management.

#### Rigorous Manager Due Diligence

Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

#### Flexible Investment Options

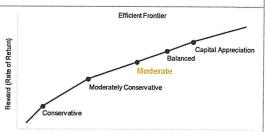
In order to meet the unique needs of our clients, we offer access to flexible implementation strategies: HighMark Plus utilizes actively managed mutual funds while Index Plus utilizes index-based securities, including exchange-traded funds. Both investment options leverage HighMark's active asset allocation approach.

#### Risk Management

The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

#### INVESTMENT OBJECTIVE

To provide growth of principal and income. It is expected that dividend and interest income will comprise a significant portion of total return, although growth through capital appreciation is equally important.



Risk (Standard Deviation)

#### ASSET ALLOCATION — MODERATE PORTFOLIO

	Strategic Range	Policy	Tactical	
Equity	40 - 60%	50%	49%	
Fixed Income	40 - 60%	45%	48%	
Cash	0 - 20%	5%	3%	

(Gross of Investment Management Fees, but

#### ANNUALIZED TOTAL RETURNS Net of Embedded Fund Fees)

HighMark Plus (Active)	***************************************	Index Plus (Active)	
Current Quarter*	2.39%	Current Quarter*	2.00%
Blended Benchmark**	1.93%	Blended Benchmark**	1.93%
Year To Date*	2.39%	Year To Date*	2.00%
Blended Benchmark*	1.93%	Blended Benchmark*	1.93%
1 Year	5.92%	1 Year	6.37%
Blended Benchmark	7.22%	Blended Benchmark	7.22%
3 Year	7.99%	3 Year	8.13%
Blended Benchmark	8.55%	Blended Benchmark	8.55%
5 Year	8.21%	5 Year	8.31%
Blended Benchmark	8.37%	Blended Benchmark	8.37%
10 Year	5.94%	Inception To Date (107-Mos.)	5.69%
Blended Benchmark	6.00%	Blended Benchmark	5.86%
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<sup>\*</sup>Returns less than 1-year are not annualized. \*\*Breakdown for Blended Benchmark: 26.5% S&P500, 5% Russell Mid Cap, 7.5% Russell 2000, 3.25% MSCI EM FREE, 6% MSCI EAFE, 33.50% BC US Agg, 10% ML 1-3 Yr US Corp/Gov't, 1.50% US High Yield Master II, 1.75% Wilshire REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 43% S&P 500; 2% Russell 2000, 5% MSCI EAFE, 15% ML 1-3 Year Corp./Gov, 30% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 50% S&P 500, 15% ML 1-3 Yr Corp/Gov, 30% BC Agg, and 5% Citi 1 Mth T-Bill.

#### ANNUAL RETURNS

HighMark Plus (Ad	tive)	Index Plus (Passiv	/e)
2008	-22.88%	2008	-18.14%
2009	21.47%	2009	16.05%
2010	12.42%	2010	11.77%
2011	0.55%	2011	2.29%
2012	12.25%	2012	10.91%
2013	13.06%	2013	12.79%
2014	4.84%	2014	5.72%

#### PORTFOLIO FACTS

HighMark Plus (Active)		Index Plus (Passive)	
Inception Data	10/2004	Inception Data	05/2006
No of Funds in Portfolio	20	No of Funds in Portfolio	14

A newly funded account enters a composite after three full months of management and is removed from a composite at the end of the last full month that the account is consistent with the criteria of the composite. Terminated accounts are included in the historical results of a composite through the last full month prior to closing. Composites may include accounts invested in domestic (U.S.) or intermational (non-U.S.) individual securities, funds, or a combination thereof. Account explications based on equity security concentrations are applied quarterly. Employing a construction methodology different from the above could lead to different results.



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#### **ABOUT THE ADVISER**

Investment Experience: since 1994 HighMark Tenure: since 1997

Salvatore "Tory" Milazzo III, CFA® Senior Portfolio Manager

HighMark Tenure: since 1995

#### **Christiane Tsuda**

#### Matthew Webber, CFA®

#### **Asset Allocation Committee**

#### **Manager Review Committee**

#### SAMPLE HOLDINGS

#### HighMark Plus (Active)

Columbia Contrarian Core Z T. Rowe Price Growth Stock Columbia Small Cap Value II Z T. Rowe Price New Horizons Nationwide Bailard International Equities Nationwide HighMark Bond Vanguard Short-Term Invest-Grade Adm Loomis Sayles Value Y PIMCO Total Return Dodge & Cox International Stock MFS International Growth I Sentinel Common Stock I First American Prime Obligation Z TIAA-CREF Mid Cap Value Ivy Mid Cap Growth Harbor Capital Appreciation Schroder Emerging Market Equity

#### Index Plus (Passive)

iShares S&P 500 iShares S&P 500/Value iShares S&P 500/Growth iShares S&P Small Cap 600 Value iShares S&P Small Cap 600 Growth iShares MSCI EAFE iShares Russell Midcap Value iShares Russell Midcap Growth iShares Barclays Aggregate Bond Vanguard Short-Term Invest-Grade Adm First American Prime Obligation Z SPDR Euro Stoxx 50 ETF SPDR Barclays High Yield Bond ETF Vanguard FTSE Emerging Markets ETF

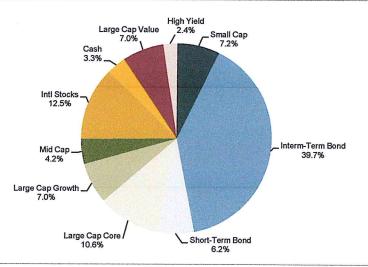
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#### STYLE

Dodge & Cox Stock

PIMCO High Yield

SPDR Euro Stoxx 50 ETF



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# PARS DIVERSIFIED PORTFOLIOS BALANCED

AS OF MARCH 31, 2015

## WHY THE PARS DIVERSIFIED BALANCED PORTFOLIO?

#### Comprehensive Investment Solution

HighMark® Capital Management, Inc.'s (HighMark) diversified investment portfolios are designed to balance return expectations with risk tolerance. Key features include: sophisticated asset allocation and optimization techniques, four layers of diversification (asset class, style, manager, and security), access to rigorously screened, top tier money managers, flexible investment options, and experienced investment management.

#### Rigorous Manager Due Diligence

Our manager review committee utilizes a rigorous screening process that searches for investment managers and styles that have not only produced above-average returns within acceptable risk parameters, but have the resources and commitment to continue to deliver these results. We have set high standards for our investment managers and funds. This is a highly specialized, time consuming approach dedicated to one goal: competitive and consistent performance.

#### Flexible Investment Options

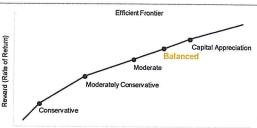
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#### Risk Management

The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

#### **INVESTMENT OBJECTIVE**

To provide growth of principal and income. While dividend and interest income are an important component of the objective's total return, it is expected that capital appreciation will comprise a larger portion of the total return.



Risk (Standard Deviation)

#### ASSET ALLOCATION — BALANCED PORTFOLIO

	Strategic Range	Policy	Tactical	
Equity	50 – 70%	60%	58%	
Fixed Income	30 - 50%	35%	39%	
Cash	0 – 20%	5%	3%	

(Gross of Investment Management Fees, but Net of Embedded Fund Fees)

2.06%

2.04%

2.06%

2.04%

6.66%

7.84% 9.16%

9.85%

9.13%

9.52%

4.85%

5.41%

#### ANNUALIZED TOTAL RETURNS

HighMark Plus (Active)		Index Plus (Active)
Current Quarter*	2.62%	Current Quarter*
Blended Benchmark**	2.04%	Blended Benchmark**
Year To Date*	2.62%	Year To Date*
Blended Benchmark*	2.04%	Blended Benchmark*
1 Year	6.12%	1 Year
Blended Benchmark	7.84%	Blended Benchmark
3 Year	9.16%	3 Year
Blended Benchmark	9.85%	Blended Benchmark
5 Year	9.10%	5 Year
Blended Benchmark	9.52%	Blended Benchmark
Inception to Date (102-Mos.)	5.50%	Inception to Date (90-Mos.)
Blended Benchmark	6.13%	Blended Benchmark

<sup>\*</sup> Returns less than 1-year are not annualized. \*\*Breakdown for Blended Benchmark: 32% S&P500, 6% Russell Mid Cap, 9% Russell 2000, 4% MSCI EM FREE, 7% MSCI EAFE, 27% BC US Agg, 6.75% ML 1-3 Yr US Corp/Gov\*t, 1.25% US High Yield Master II, 2% Wilshire REIT, and 5% Citi 1 Mth T-Bill. Prior to October 2012, the blended benchmarks were 51% S&P 500, 3% Russell 2000, 6% MSCI EAFE, 5% ML 1-3 Year Corp/Govt, 30% BC Agg, 5% Citi 1 Mth T-Bill. Prior to April 2007, the blended benchmarks were 60% S&P 500, 5% ML 1-3Yr Corp/Gov, 30% BC Agg, and 5% Citi 1 Mth T-Bill.

#### ANNUAL RETURNS

HighMark Plus (Ad	tive)	Index Plus (Passi	ve)
2008	-25.72%	2008	-23.22%
2009	21.36%	2009	17.62%
2010	14.11%	2010	12.76%
2011	-0.46%	2011	1.60%
2012	13.25%	2012	11.93%
2013	16.61%	2013	15.63%
2014	4.70%	2014	6.08%

#### PORTFOLIO FACTS

HighMark Plus (Active)		Index Plus (Passive)	
Inception Data	10/2006	Inception Data	10/2007
No of Funds in Portfolio	20	No of Funds in Portfolio	14

A newly funded account enters a composite after three full months of management and is removed from a composite at the end of the last full month that the account is consistent with the criteria of the composite. Terminated accounts are included in the historical results of a composite through the last full month prior to closing. Composites may include accounts invested in domestic (U.S.) or intermational (non-U.S.) individual securities, funds, or a combination thereof. Account existions based on equity security concentrations are applied quarterly. Employing a construction methodology different from the above could lead to different results.



350 California Street Suite 1600 San Francisco, CA 94104 800.582.4734 www.highmarkcapital.com

#### **ABOUT THE ADVISER**

HighMark® Capital Management, Inc. (HighMark) has over 90 years (including predecessor organizations) of institutional money management experience with more

## ABOUT THE PORTFOLIO MANAGEMENT TEAM

Andrew Brown, CFA® Senior Portfolio Manager

#### J. Keith Stribling, CFA

#### Anne Wimmer, CFA®

#### **Manager Review Committee**

#### SAMPLE HOLDINGS

#### HighMark Plus (Active)

Columbia Contrarian Core Z T. Rowe Price Growth Stock Columbia Small Cap Value II Z T. Rowe Price New Horizons Nationwide Bailard International Equities Nationwide HighMark Bond Vanguard Short-Term Invest-Grade Adm Loomis Sayles Value Y PIMCO Total Return Dodge & Cox International Stock MFS International Growth I Sentinel Common Stock I First American Prime Obligation Z TIAA-CREF Mid Cap Value Ivy Mid Cap Growth Harbor Capital Appreciation

Schroder Emerging Market Equity

Dodge & Cox Stock

PIMCO High Yield

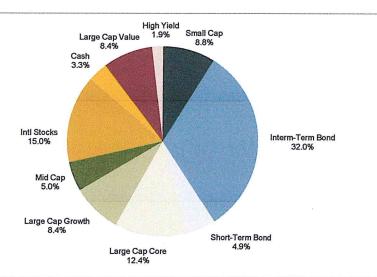
SPDR Euro Stoxx 50 ETF

#### Index Plus (Passive)

iShares S&P 500 iShares S&P 500/Value iShares S&P 500/Growth iShares S&P Small Cap 600 Value iShares S&P Small Cap 600 Growth iShares MSCI EAFE iShares Russell Midcap Value iShares Russell Midcap Growth iShares Barclays Aggregate Bond Vanguard Short-Term Invest-Grade Adm First American Prime Obligation Z SPDR Euro Stoxx 50 ETF SPDR Barclays High Yield Bond ETF Vanguard FTSE Emerging Markets ETF

Holdings are subject to change at the discretion of the investment manager.

#### STYLE



The performance records shown represent size-weighted composites of tax exempt accounts that meet the following criteria: Composites are managed by HighMark's HighMark Capital Advisors (HCA) with full investment authority according to the PARS Balanced active and passive objectives and do not have equity concentration of 25% or more in one common stock security.

Balanced active and passive objectives and do not have equity concentration of 25% or more in one common stock security.

The composite name has been changed from PARS Balanced/Moderately Aggressive to PARS Balanced on 5/1/2013. The adviser to the PARS portfolios is US Bank, and HighMark serves as sub-adviser to US Bank to manage these portfolios. US Bank may charge clients as much as 0.60% annual management fee based on a sliding scale. As of March 31, 2015, the blended rate is 0.58%. US Bank pays HighMark 60% of the annual management fee for assets sub-advised by HighMark under its sub-advisory agreement with US Bank. The 36 basis points paid to HighMark, as well as other expenses that may be incurred in the management of the portfolio, will reduce the portfolio returns. Assuming an investment for five years, a 5% annual total return, and an annual sub-advisory fee rate of 0.36% deducted from the assets at market at the end of each year, a 10 million initial value would grow to \$12.54 million before fees (Gross-of-Fees). Additional information regarding the firm's policies and procedures for calculating and reporting performance results is available upon request. In Q1 2010, the PARS Composite definition was changed from \$750,000 minimum to no minimum. Performance results are calculated and presented in U.S. dollars and do not reflect the deduction of investment advisory fees, custody fees, or taxes but do reflect the deduction of trading expenses. Returns are calculated based on trade-date accounting.

Blended benchmarks represent HighMark's strategic allocations between equity, fixed income, and cash and are rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees or other expenses of investing but assumes the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. The unmanaged S&P 500 Index is representative of the performance of large companies in the U.S. stock market. The MSCI EAFE Index is a free float-adjusted market capitalization index designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Energing Markets Free Index is a free float-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets. The Russell Middap Index measures the performance of the mid-cap segment of the U.S. equity universe. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The US High Yield Master II Index tracks the performance of below investment grade U.S. dollar-denominated corporate bonds publicly issued in the U.S. domestic market. Wilshire REIT index measures U.S. publicly traded Real Estate investment Trusts. The unmanaged Barclays Capital (BC) U.S. Aggregate Bond Index is generally representative of the U.S. taxable bond market as a whole. The Merrill Lynch (ML) 1-3 Year U.S. Corporate & Government Index tracks the bond performance of The ML U.S. Corporate & Government Index, with a remaining term to final maturity less than 3 years. The unmanaged Citigroup 1-Month Treasury Bill Index tracks the yield of the 1-month U.S. Treasury Bill.

HighMark Capital Management, Inc. (HighMark), an SEC-registered investment adviser, is a wholly owned subsidiary of MUFG Union Bank, N.A. (MUB). HighMark manages institutional separate account portfolios for a wide variety of for-profit and nonprofit organizations, public agencies, public and private retirement plans, and personal trusts of all sizes. It may also serve as sub-adviser for mutual funds, common trust funds, and collective investment funds. MUB, a subsidiary of MUFG Americas Holdings Corporation, provides certain services to HighMark and is compensated for these services. Past performance does not guarantee future results. Individual account management and construction will vary depending on each client's investment needs and objectives. Investments employing HighMark strategies are NOT insured by the FDIC or by any other Federal Government Agency, are NOT Bank deposits, are NOT guaranteed by the Bank or any Bank affiliate, and MAY lose value, including possible loss of principal.



# PARS DIVERSIFIED PORTFOLIOS CAPITAL APPRECIATION AS OF MARCH 31, 2015

## WHY THE PARS DIVERSIFIED CAPITAL APPRECIATION PORTFOLIO?

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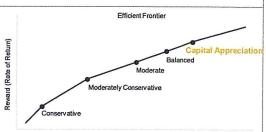
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The portfolio is constructed to control risk through four layers of diversification – asset classes (cash, fixed income, equity), investment styles (large cap, small cap, international, value, growth), managers and securities. Disciplined mutual fund selection and monitoring process helps to drive return potential while reducing portfolio risk.

#### INVESTMENT OBJECTIVE

The primary goal of the Capital Appreciation objective is growth of principal. The major portion of the assets are invested in equity securities and market fluctuations are expected.



Risk (Standard Deviation)

#### ASSET ALLOCATION — CAPITAL APPRECIATION PORTFOLIO

	Strategic Range	Policy	Tactical	
Equity	65 - 85%	75%	73%	
Fixed Income	10 - 30%	20%	24%	
Cash	0 - 20%	5%	3%	

ANNUALIZED TOTAL RETURNS (Gross of Investment Management Fees, but Net of Embedded Fund Fees)

Current Quarter*	2.48%
Blended Benchmark**	2.19%
Year To Date*	2.48%
Blended Benchmark*	2.19%
1 Year	7.24%
Blended Benchmark	8.39%
3 Year	10.58%
Blended Benchmark	11.30%
5 Year	9.83%
Blended Benchmark	10.53%
Inception To Date (75-Mos.)	12.20%
Blended Benchmark	13.19%

<sup>\*</sup> Returns less than 1-year are not annualized. \*\*Breakdownfor Blended Benchmark: 39.5% S&P500, 7.5% Russell Mid Cap, 10.5% Russell 2000, 5.25% MSCI EM FREE, 10.25% MSCI EAFE, 16% BC US Agg, 3% ML 1-3 Yr US Corp/Gov't, 1% US High Yield Master II, 2% Wilshire REIT, and 5% Citi 1 Mth T-Bill.

#### **ANNUAL RETURNS**

2008	N/A%
2009	23.77%
2010	12.95%
2011	-1.35%
2012	13.87%
2013	20.33%
2014	6.05%

#### **PORTFOLIO FACTS**

HighMark Plus (Active)		Index Plus (Passive)	
Inception Data	01/2009	Inception Data	N/A
No of Funds in Portfolio	20	No of Funds in Portfolio	14

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#### ABOUT THE ADVISER

#### ABOUT THE PORTFOLIO MANAGEMENT TEAM Andrew Brown, CFA®

Education: MS, Seattle University; BS, University of Puget Sound

Salvatore "Tory" Milazzo III, CFA® Senior Portfolio Manager Investment Experience: since 1991

#### J. Keith Stribling, CFA

#### **Christiane Tsuda**

HighMark Tenure: since 2010

#### Matthew Webber, CFA®

Anne Wimmer, CFA® Senior Portfolio Manager

#### Asset Allocation Committee

Number of Members: 14

# Manager Review Committee

#### SAMPLE HOLDINGS

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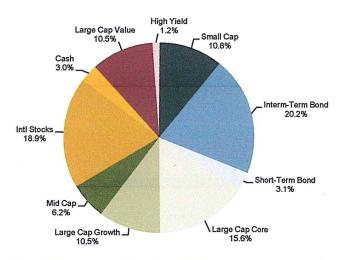
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#### STYLE

SPDR Euro Stoxx 50 ETF PIMCO High Yield



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## MONTARA WATER AND SANITARY DISTRICT PARS RETIREMENT PLAN

June 30, 2015 Actuarial Valuation **Preliminary Results** 

Prepared by

Presented by Mary Elizabeth Redding, Assistant Vice President & Actuary

Katherine Moore, Associate Actuary

John Bartel, President, Reviewing Actuary

**Bartel Associates, LLC** 

May 21, 2015

#### **AGENDA**

Topic	Page
Definitions	1
Benefit Summary	2
Data Summary	3
Actuarial Assumptions and Methods	4
Funding Results	6

#### **DEFINITIONS**

## ■ PVPB – Present Value of all Projected Benefits

- Expected benefit payments modeled based on:
  - o Plan benefit provisions
  - o Current employee/retiree population
  - o Actuarial assumptions: Retirement/termination, future salary increases, longevity
  - o Discounted to measurement date using discount rate (rate invested assets are expected to earn in the long-term future).

## ■ AAL – Actuarial Accrued Liability

- Discounted value at measurement date (valuation date) of benefits "earned" through measurement date
- \$0 for District since no past service counted for benefits.

### ■ NC – Normal Cost

- Value of benefits "earned" during year after measurement date
- Benefits "earned" in proportion to expected payroll over employee's working lifetime.



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#### **BENEFIT SUMMARY**

■ Eligibility	■ Age 62 with 5 years District service	
■ Retirement	■ 2% x Final Pay x benefit service payable at 62	
Benefit	■ Final Pay is highest average 36 months limited to PEPRA limit (\$117,020 in 2015)	
■ Service	■ Benefit service is years with District after 7/1/15	
■ Death Benefits	■ After 5 years District service – spousal benefit	
■ Termination	■ Refund of employee contributions with 3% interest, or	
	■ Deferred formula benefit calculated at termination	
■ Disability	■ Same as termination	
■ Employee	■ ½ of Normal Cost.	
Contributions	■ Calculated as % of pay up to PEPRA pay limit.	
	■ Will depend on discount rate and other actuarial assumptions.	
	■ Recalculated in each actuarial valuation	
■ Service Buy- back	■ Employees may purchase credit for District service before 7/1/2015 by paying the full actuarial cost.	
■ COLA	■ 2% increases per year after retirement	
■ Benefit Form	■ Single life annuity, spousal continuation benefits paid by retiree	





## DATA SUMMARY

## **Participant Statistics**

	6/30/14
■ Actives	
• Count	7
<ul> <li>Average Age</li> </ul>	43.9
<ul> <li>Average District Service</li> </ul>	5.9
<ul> <li>Average Benefit Service</li> </ul>	0.0
<ul> <li>Total Payroll</li> </ul>	539,000





## **ACTUARIAL ASSUMPTIONS**

3

Assumption	June 30, 2015 Valuation		
■ Valuation Date	■ June 30, 2015		
	■ Determines contributions for fiscal years 2015/16 & 2016/17		
■ Investments	■ To be selected		
■ Discount Rate	■ 6.0%, 6.5% and 7.0% to illustrate possible costs		
	■ Rate to be determined after investment fund is selected		
	■ Net of investment expenses		
■ Payroll Increase	■ Merit Increases – CalPERS 1997-2011 Experience Study		
	■ Aggregate payroll increase – 3.25%		
■ Mortality,	■ CalPERS 1997-2011 Experience Study		
Withdrawal,	■ Mortality projected fully generational with Scale MP2014		
Disability and			
Retirement			





## **ACTUARIAL METHODS**

Method	June 30, 2015 Valuation
<ul><li>Actuarial Cost Method</li></ul>	■ Entry Age Normal
■ Administrative Expenses	■ Allowance for administrative expense, if paid from Trust assets, to be added to actuarially determined contribution. Assumed \$0 for fiscal years 15/16 and 16/17 (i.e., all costs paid by District)
■ Future New Entrants	■ Closed group, no new hires
■ Employer Accounting	■ Governed by GASB Statement 68, first applicable for the District 6/30/16. Accounting results will differ from those in this funding report.





## FUNDING RESULTS

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## **Actuarial Obligations**

	6/30/15 Valuation		
<b>■</b> Discount Rate	7.00%	6.50%	6.00%
■ Present Value of Benefits			
<ul> <li>Active Employees</li> </ul>	\$ 729,052	\$ 849,004	\$ 993,243
<ul> <li>Retirees</li> </ul>	0	0	0
• Total	729,052	849,004	993,243
■ Actuarial Accrued Liability			
• Total	0	0	0
■ Actuarial Value of Assets	<u>0</u>	0	<u>0</u>
■ Unfunded AAL	0	0	0
■ Funded Ratio	N/A	N/A	N/A
<b>■</b> Employer Normal Cost			
(middle of year payment)	\$37,546	41,862	46,030





### FUNDING RESULTS

### **Annual Actuarially Determined Contribution (ADC)**

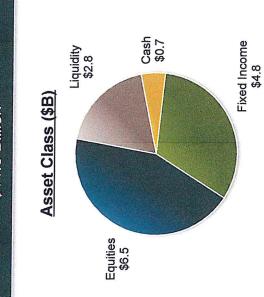
		uation for 15/ Contributions	
<b>■ Discount Rate</b>	7.00%	6.50%	6.00%
■ ADC - \$			
<ul> <li>Normal Cost (Employer)</li> </ul>	\$ 37,546	\$ 41,862	\$ 46,030
<ul> <li>Administrative expenses paid from Trust</li> </ul>	0	0	0
• Total	37,546	41,862	46,030
■ Projected Payroll (unlimited)	539,132	539,132	539,132
■ Employee Contribution Rate (% of			
PEPRA-limited pay)	7.50%	8.25%	9.25%
■ Total Employer Cost (% total pay)	6.96%	7.76%	8.54%

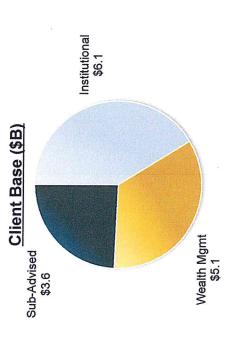




### **FIRM OVERVIEW**

### Assets Under Management as of 9/30/2014 \$14.8 Billion









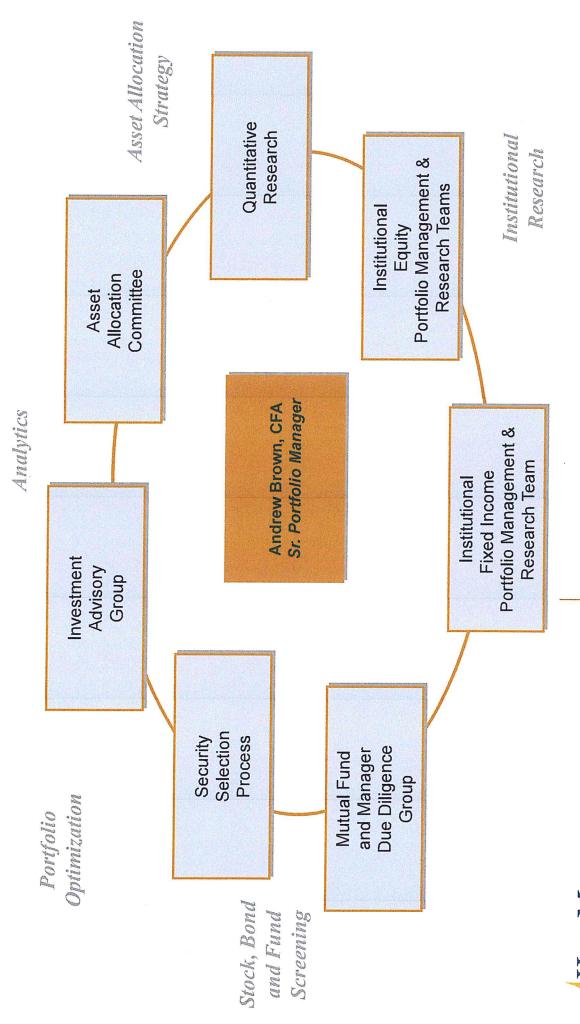
- With its predecessors, HighMark has been focused exclusively on investment management of client's assets since 1919.\*
- Registered Investment Adviser with more than \$14.8 billion in assets under management.
- 48 investment professionals with an average of 21 years investment experience.
- 25 professionals hold the Chartered Financial Analyst® (CFA) designation.
- In-house investment research capabilities and access to top-tier investment managers.

\*Including predecessor organizations. HighMark Capital Management, Inc., registered with the SEC as an investment adviser on August 7, 1998. All data as of September 30, 2014

### 2

### **OUR INVESTMENT CAPABILITIES**

Our Senior Portfolio Managers are supported by deep investment resources and unique processes.

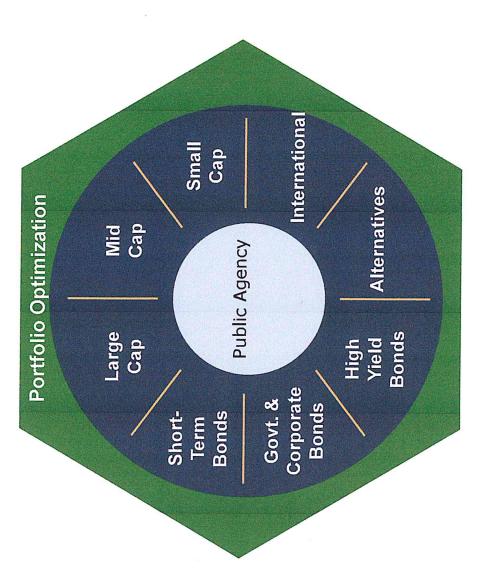




### **SERVICES OFFERED**

### Key Features:

- Assistance with Investment Policy Statement
- Strategic and tactical asset allocation
- Diversified portfolio of holdings; flexible investment options that include access to individual securities, mutual funds, and index-based securities
- Access to rigorously screened, top tier money managers
- Comprehensive investment reporting

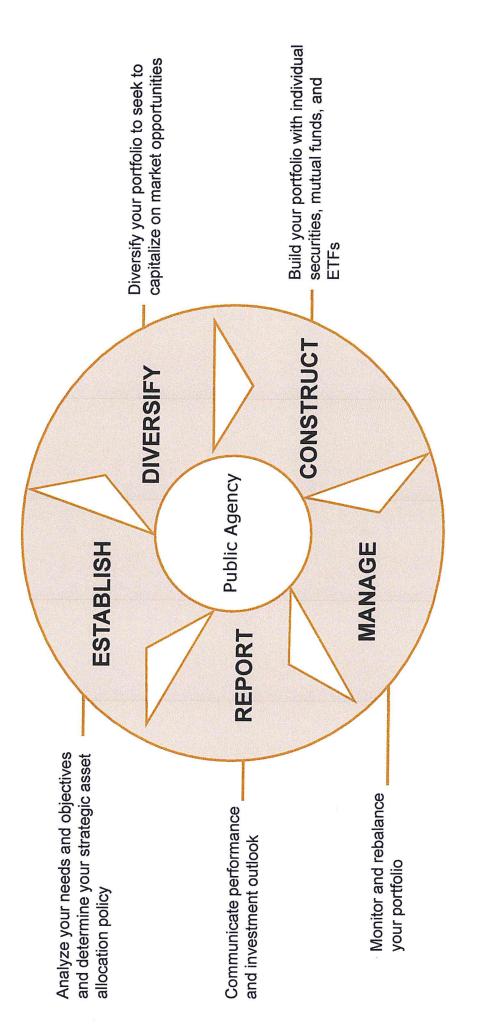




### 4

## OUR FIVE-STEP RELATIONSHIP PROCESS

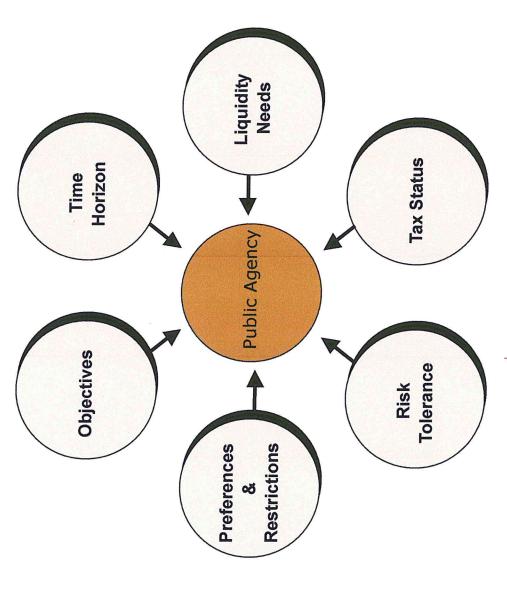
HighMark dedicates itself to meeting the investment expectations of each client and delivering value at every step of the investment relationship.





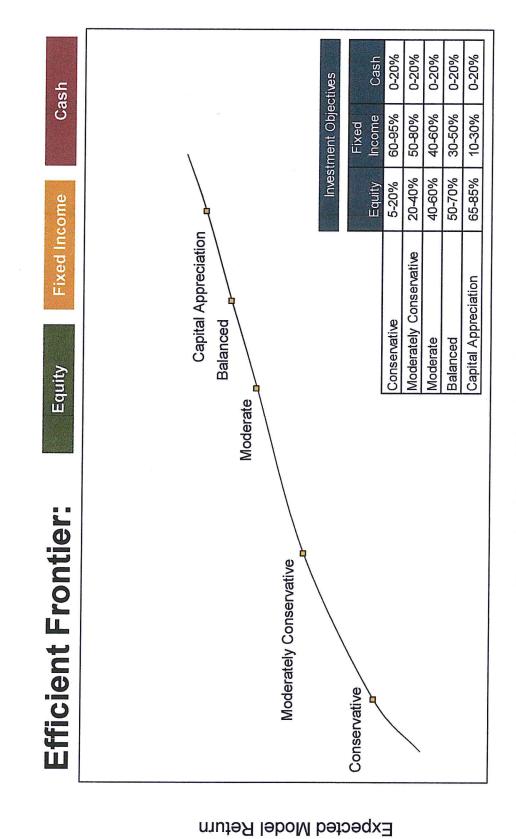
# 1. ESTABLISH: ANALYZE YOUR NEEDS AND OBJECTIVES

Every client is unique. We customize investment strategies to each client's specific situation and needs.





# 1. ESTABLISH: DETERMINE YOUR STRATEGIC ASSET ALLOCATION STRATEGY

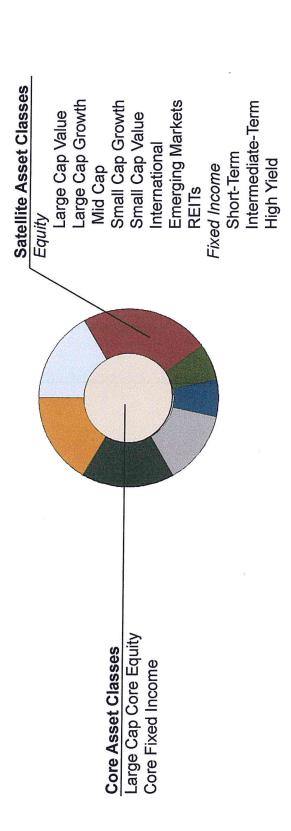


### Expected Model Risk (standard deviation)

Each Investment Objective is a hypothetical construct only and does not reflect actual investment decisions or recommendations. Past performance is no indication of future results. Please refer to page entitled 'Disclosures' at the back of this presentation for more information.



# 2. DIVERSIFY: TACTICAL ALLOCATION WITHIN ASSET CLASSES



### Advantages of Tactical Asset Allocation:

- Asset class, style, sector, and country differentials are regularly large
- Opportunities persist due to misguided behavioral tendencies
- Fundamental factors can identify opportunities to enhance returns
- Disciplined investment strategies can exploit these opportunities
- Serves as a logical extension of strategic asset allocation



### Moderate Objective

Strategic Ranges	anges
Equity	40-60%
Fixed Income	40-60%
Cash	0-50%
Tactical Allocation	cation
Equity	%00.09
Fixed Income	47.50%
Cash	2.50%

Asset Allocation	on
Equity	
Large Cap Core	10.60%
Large Cap Value	7.30%
Large Cap Growth	7.30%
Mid Cap Value	2.10%
Mid Cap Growth	2.10%
Small Cap Value	3.80%
Small Cap Growth	3.80%
International	7.30%
Tactical - Europe	2.20%
Emerging Markets	3.50%
Fixed Income	
Interm-Term	33.20%
Short-Term	11.90%
High Yield	2.40%
Cash	2.50%

	Interm-Term Bond 33.2%		nd 11.9%
Large Cap Value 7.3% High Yield 2.4% Cash 2.5%	Intl Stocks 13.0%	Mid Cap 4.2% Large Cap Growth 7.3%	Large Cap Core 10.6% Short-Term Bond 11.9%





	PARS		Actively Managed Mutual Funds
	Moderate	Ticker	Fund Name
Equity	<60% equity		
Large Cap Core	5.80%	SMGIX	Columbia Contrarian Core Z
	4.80%	SICWX	Sentinel Common Stock Fund
Large Cap Value	4.40%	<b>LSGIX</b>	Loomis Sayles Value Y
	2.90%	DODGX	Dodge & Cox Stock
Large Cap Growth	3.65%	HACAX	Harbor Capital Appreciation Instl
	3.65%	PRGFX	T. Rowe Price Growth Stock
Mid Cap Value	2.10%	TIMVX	TIAA-CREF Mid-Cap Value Inst.
Mid Cap Growth	2.10%	YMIX	lvy Mid Cap Growth I
Small Cap Value	3.80%	<b>NSVAX</b>	Columbia Small Cap Value II Z
Small Cap Growth	3.80%	<b>PRNHX</b>	T. Rowe Price New Horizons
International	3.30%	NWHNX	Nationwide Bailard International Equities Fund
	2.00%	DODFX	Dodge & Cox International Stock
9	2.00%	MQGIX	MFS International Growth I

Fixed Income			
Short Term Bond	11.90%	VFSUX	VFSUX Vanguard Short-Term Investment-Grade Adm
Interm Term Bond	16.60%	PTTRX	PIMCO Total Return Instl
	16.60%	<b>NWJJX</b>	Nationwide HighMark Bond Fund
High-Yield	2.40%	PHIYX	PIMCO High Yield Instl
	47.50%		
Cash	2.50%	FP7XX	First American Drime Oh jaation 7

Schroder Emerging Market Equity Inv

FEZ SEMINX

Tactical - Europe Emerging Markets

2.20% 3.50% **50.00%** 

SPDR EURO STOXX 50 ETF

Securities shown here may change from time to time, at the discretion of HighMark. Please refer to page entitled 'Disclosures' at the back of this presentation for more information.

100.00%

TOTAL



### **Balanced Objective**

Strategic Ranges	suges
Equity	%02-09
Fixed Income	30-20%
Cash	0-20%
Tactical Allocation	cation
Equity	%00.09
Fixed Income	37.50%
Cash	2.50%

Asset Allocation	on	
Equity		
Large Cap Core	12.80%	
Large Cap Value	8.70%	
Large Cap Growth	8.70%	
Mid Cap Value	2.60%	
Mid Cap Growth	2.60%	
Small Cap Value	4.50%	
Small Cap Growth	4.50%	
International	8.80%	
Tactical - Europe	2.60%	
Emerging Markets	4.20%	
Fixed Income		
Interm-Term	26.20%	
Short-Term	9.40%	
High Yield	1.90%	
Cash	2.50%	

Interm-Term Bond 26.2%	_ Short-Term Bond 9.4%
Small Cap 9.0%	L Short-Ten
NS.	ore 12.8%
Large Cap Value 8.7%  Trield 1.5%  ash 2.5%	%
Large Cap Val High Yield 1.9%	Large Cap Growth 8.7% _
Intl Stoc	Large (





	PARS		Actively Managed Mutual Funds
	Balanced	Ticker	Fund Name
Equity	50-70% equity		
Large Cap Core	7.00%	SMGIX	Columbia Contrarian Core Z
	2.80%	SICWX	Sentinel Common Stock Fund
Large Cap Value	5.20%	<b>LSGIX</b>	Loomis Sayles Value Y
	3.50%	DODGX	Dodge & Cox Stock
Large Cap Growth	4.35%	HACAX	Harbor Capital Appreciation Instl
	4.35%	PRGFX	T. Rowe Price Growth Stock
Mid Cap Value	2.60%	TIMVX	TIAA-CREF Mid-Cap Value Inst.
Mid Cap Growth	2.60%	YMIX	lvy Mid Cap Growth I
Small Cap Value	4.50%	NSVAX	Columbia Small Cap Value II Z
Small Cap Growth	4.50%	PRNHX	T. Rowe Price New Horizons
International	4.00%	NWHNX	Nationwide Bailard International Equities Fund
	2.40%	DODFX	Dodge & Cox International Stock
	2.40%	MQGIX	MFS International Growth I
Tactical - Europe	2.60%	FEZ	SPDR EURO STOXX 50 ETF
<b>Emerging Markets</b>	4.20%	SEMNX	Schroder Emerging Market Equity Inv
	%00.09		
Fixed Income			
Short Term Bond	9.40%	VFSUX	Vanguard Short-Term Investment-Grade Adm
Interm Term Bond	13.10%	PTTRX	PIMCO Total Return Instl
	13.10%	XLLWN	Nationwide HighMark Bond Fund
High-Yield	1.90%	PHIYX	PIMCO High Yield Instl
	37.50%		
Cash	2.50%	FPZXX	First American Prime Obligation Z
TOTAL	100 00%		
	2/201001		

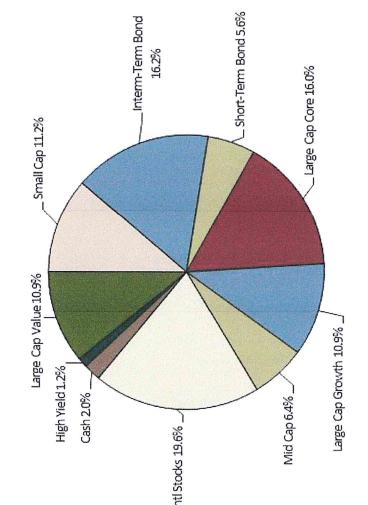
Securities shown here may change from time to time, at the discretion of HighMark. Please refer to page entitled 'Disclosures' at the back of this presentation for more information.



### Capital Appreciation Objective

Strategic Ranges	nges	
Equity	65-85%	
Fixed Income	10-30%	
Cash	0-50%	
Tactical Allocation	ation	
Equity	75.00%	
Fixed Income	23.00%	
Cash	2.00%	

Asset Allocation	u	
Equity		
Large Cap Core	16.00%	
Large Cap Value	10.90%	
Large Cap Growth	10.90%	
Mid Cap Value	3.20%	
Mid Cap Growth	3.20%	
Small Cap Value	2.60%	드
Small Cap Growth	2.60%	
International	11.00%	
Tactical - Europe	3.30%	
Emerging Markets	5.30%	
Fixed Income		
Interm-Term	16.20%	
Short-Term	2.60%	
High Yield	1.20%	>
Cash	2.00%	



\*Each strategy represented in the Sample Portfolio is a hypothetical construct only and does not reflect actual investment decisions or recommendations. Past performance is no indication of future results. Please refer to page entitled 'Disclosures' at the back of this presentation for more information. Data is as of 12.22.2014.



	PARS Capital		Actively Managed Mutual Funds
	Appreciation	Ticker	Fund Name
	-		
Equity	65-85% equity		
Large Cap Core	8.80%	SMGIX	Columbia Contrarian Core Z
	7.20%	SICWX	Sentinel Common Stock Fund
Large Cap Value	6.50%	<b>LSGIX</b>	Loomis Sayles Value Y
	4.40%	DODGX	Dodge & Cox Stock
Large Cap Growth	5.45%	HACAX	Harbor Capital Appreciation Instl
	5.45%	PRGFX	T. Rowe Price Growth Stock
Mid Cap Value	3.20%	TIMVX	TIAA-CREF Mid-Cap Value Inst.
Mid Cap Growth	3.20%	IYMIX	lvy Mid Cap Growth I
Small Cap Value	2.60%	NSVAX	Columbia Small Cap Value II Z
Small Cap Growth	2.60%	PRNHX	T. Rowe Price New Horizons
International	2.00%	NWHNX	Nationwide Bailard International Equities Fund
	3.00%	DODFX	Dodge & Cox International Stock
	3.00%	MQGIX	MFS International Growth I
Tactical - Europe	3.30%	FEZ	SPDR EURO STOXX 50 ETF
<b>Emerging Markets</b>	5.30%	SEMINX	Schroder Emerging Market Equity Inv
	75.00%		
Fixed Income			
Short Term Bond	2.60%	VFSUX	Vanguard Short-Term Investment-Grade Adm
Interm Torm Bond	0 100/	707	

	Vanguard Short-Term Investment-Grade Adm	PIMCO Total Return Instl	Nationwide HighMark Bond Fund	PIMCO High Yield Instl		First American Prime Obligation Z
	Vanguard	PIMCO To	Nationwi	PIMCO H		
	VFSUX	PTTRX	XLLWN	PHIYX		FPZXX
	2.60%	8.10%	8.10%	1.20%	23.00%	2.00%
Fixed Income	Short Term Bond	Interm Term Bond		High-Yield		Cash

Securities shown here may change from time, at the discretion of HighMark. Please refer to page entitled 'Disclosures' at the back of this presentation for more information.

100.00%

TOTAL



### 4. MANAGE: RISK MANAGEMENT

- Experienced Portfolio Management Team
- Andrew Brown, CFA
- Skilled at aligning client objectives with investment strategies
- Upfront and regular dialogue with a local portfolio manager ensures strategy is consistent with risk profile and investment objectives
- Disciplined investment process and research methodology
- Quantitative analysis and modeling supports asset allocation decisions
- Non-index investments have clear buy/sell process
- Fundamental stock review
- Credit monitoring
- Rigorous mutual fund selection and monitoring approach
- Structured portfolio management methodology
- Periodic rebalancing back to target to prevent asset allocation and style drift
- Objectives-based solutions
- Automated compliance module identifies deviations from guidelines



# 5. REPORT: RESPONSIVE AND PROACTIVE CLIENT COMMUNICATION

HighMark's dedicated investment team continuously seeks to add value to our relationship with your organization.

- Integrated client service program established with PARS over the last 18 years
- We have a tradition of interactive client service to maintain a strong relationship
- Local portfolio manager
- You benefit from face-to-face meetings and scheduled conference calls with your client service team and portfolio management team
- You receive regular communications in a variety of formats
- Account holdings and transactions
- Quarterly performance evaluation reports
- Investment outlook and economic updates



## CRITICAL PERFORMANCE DECISIONS

### Areas where HighMark adds value

### Investment Strategy & Planning

- Objective Based Strategy
- Customized
- Flexible
- Monitored
- Rebalanced
- Unique Client Considerations

### Strategic & Tactical Asset Allocation Decisions

- Stocks vs. Bonds
- Domestic vs. International
- Large vs. Small Capitalization Equities
- Value vs. Growth Equity Styles
- Short vs. Long Term Bonds

### Portfolio Construction Decisions

- Active vs. Passive Management
- Sector Selection
- Security Selection
- Manager Selection



### DISCLOSURES

also serve as sub-adviser for mutual funds, common trust funds, and collective investment funds. Union Bank, a subsidiary of MUFG Americas Holdings Corporation, provides HighMark Capital Management, Inc. (HighMark), an SEC-registered investment adviser, is a wholly owned subsidiary of MUFG Union Bank, N.A. HighMark manages institutional certain services to HighMark and is compensated for these services. Past performance does not guarantee future results. Individual account management and construction will vary separate account portfolios for a wide variety of for-profit and nonprofit organizations, public agencies, public and private retirement plans, and personal trusts of all sizes. It may depending on each client's investment needs and objectives. Investments employing HighMark strategies are NOT insured by the FDIC or by any other Federal Government Agency, are NOT Bank deposits, are NOT guaranteed by the Bank or any Bank affiliate, and MAY lose value, including possible loss of principal.

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A portfolio's Expected Return (comprised of capital appreciation and income/dividends) is calculated in two steps:

- (1) The expected return of each asset class in a given portfolio is determined through a combination of examining historical rates of return with expected returns. Historical rates of return (analyzed over a number of years) are provided by Ibbotson Associates. Expected rates of return are developed by HighMark's Asset Allocation Committee, which incorporates a one year forecast for market returns, the asset class' beta, and a risk-free rate (generally, the T-Bill rate).
  - (2) The expected return for the overall portfolio is derived by taking the weighted average of each respective asset class' expected return.

Expected returns generated are before taxes and any fees. The Standard Deviation for an asset class represents its possible divergence of the actual return for an asset class from its Expected Return. It measures the potential magnitude of any positive over performance or negative underperformance of an asset class from its Expected Return.

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HighMark Capital Management, Inc.
Composite Performance Presentation
PARS Tax Exempt Moderate HighMark Plus Composite
January 1, 2005 through December 31, 2013

	Total Firm	Assets (\$B)	14 53	17.50	15.65	16.68	16.83	17.07	21.22	20.20	19.22
As of December 31	% of Firm	Assets	1.83%	1.29%	1 22%	0.77%	0.44%	0.15%	0.12%	0.04%	0.00%
As of De	Total Composite	Assets (\$M)	265.51	226.43	191.09	127.66	73.96	24.86	25.15	7.27	0.68
	Number of	Portfolios	20	18	15	12	1	7	9	9	9
	Internal	Dispersion (%)	0.97	0.79	0.65	1.14	2.34	1.28	n/a	n/a	n/a
	Benchmark	Keturn (%)	13.06	10.27	3.09	10.23	16.01	-18.41	6.16	6.69	3.66
	Net-of-Fees	Return (%)	12.66	11.85	0.18	12.02	21.04	-23.16	5.50	8.44	5.70
	Gross-of-Fees	Netalli (%)	13.06	12.25	0.55	12.42	21.47	-22.88	5.88	8.83	6.08
	ر دور دور	D D	2013	2012	2011	2010	2009	2008	2007	2006	2005

HighMark Capital Management, Inc. ("HighMark") claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Highmark has been independently verified for the period January 1, 2003 through December 31, 2011. The verification report is available upon request Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

HighMark, a wholly owned subsidiary of MUFG Union Bank, N.A., is a registered investment adviser. The firm's list of composite descriptions is available upon request. All returns are expressed in U.S. dollars.

The strategy is to provide current income and moderate capital appreciation. Under normal conditions, allocation ranges are: Equity 40%-60%, Fixed Income 40%-60%, and Cash 0%-20%. The composite was created in April 2009. The PARS Tax Exempt Moderate Highmark Plus Composite includes all institutional portfolios invested in actively managed mutual funds.

Aggregate Bond Index, and 5% Citigroup 1 Month T-Bill Index, rebalanced monthly. The index was changed to reflect added strategy investments in Mid Cap and REITs. Benchmark returns do not reflect the in an index. Prior to April 2007, the blended benchmark for the PARS Tax Exempt Moderate HighMark Plus Composite was as follows: 50% S&P 500 Index, 15% Merrill Lynch 1-3 Year Corporate/Government Index, 30% Barclays Capital Aggregate Bond Index, and 5% Citigroup 1 Month T-Bill Index, rebalanced monthly. Beginning April 2007, MSCI EAFE Index and Russell Index were added to the blended benchmarks due to enhancements in the investment process which were designed to increase diversification through exposure to small cap and international equities. rebalanced monthly. Prior to 10/1/12, the benchmark was 43% S&P 500 Index, 2% Russell 2000 Index, 5% MSCI EAFE Index, 15% Merrill Lynch 1-3 Year Corporate/Government Index, 30% Barclays Capital deduction of advisory fees, custody fees, transaction costs, or other expenses of investing. Total benchmark returns assume the reinvestment of dividends and other earnings. An investor cannot invest directly Effective 10/1/12, the benchmark changed to 26.5% S&P 500 Index, 7.5% Russell 2000 Index, 6% MSCI EAFE Index, 5% Russell MidCap Index, 3.25% MSCI EM Free Index, 33.5% Barclays Capital Aggregate Bond Index, 10% Merrill Lynch 1-3 Year Corporate/Government Index, 1.5% Merrill Lynch US High Yield Master II Index, 1.75% Wilshire REIT Index, and 5% Citigroup 1 Month T-Bill Index

Gross returns are presented before management and custodial fees but after all trading expenses and reflect the reinvestment of dividends and other income. Net returns are net of model investment management fees in effect for the respective time period and are derived using the maximum fixed fee rate. A client's return will be reduced by the advisory fees and other expenses it may incur as a client. Fees charged are at the discretion of HighMark and U.S. Bank, N.A.; investment advisory fees are described in Part 2 of HighMark's Form ADV, which is available upon request.

The standard management fee is 0.36%. Standard management fees do not include any platform, administration, or other distribution fees that client may pay in addition to the management fees.

the calculation of internal dispersion is not a meaningful statistical measure. The three year annualized ex-post standard deviation measures the variability of the composite (using gross returns) and the benchmark for the 36 month period ended as of 12/31/11: Composite: 11.02 Benchmark: 9.79 12/31/12: Composite 9.21 Benchmark: 7.56 12/31/13: Composite: 7.50 Benchmark: 6.20. HighMark's policies for The internal dispersion of annual returns is measured by the equal-weighted standard deviation of portfolio returns included in the composite for the full year. For the years with less than or equal to 5 portfolios, valuing portfolios, calculating performance, and preparing compliant presentations is available upon request. Past performance does not guarantee future results. Securities investments involve risk, including the possible loss of the principal amount invested. Investments are not deposits of the adviser's parent or any of the adviser's affiliates, and are NOT FDIC insured.



HighMark Capital Management, Inc. Composite Performance Presentation PARS Tax Exempt Balanced HighMark Plus Composite January 1, 2007 through December 31, 2013

3.1	Total Firm	Assets (\$B)	1	14.53	9	17.50		20.02	16.68	9.0	16.82		17.01		21.22
As of December 31	% of Firm	Assets		0.84%	0:0	0.51%	7007	0.40%	0.32%	0.0	0.22%		%60.0		0.05%
	Total Composite % of Firm			121.82		88.73	74.20	0.17	54 05		36.57		14.64		11.33
	Number of	) Portfolios		15		12	α	o	ဖ	, !	ဖွ	1	•	(	9
	Internal	Dispersion (%) Portfolios		0.64		0.25	0.45	0	n/a		n/a	-1	_/a		n/a
	Benchmark	Return (%)		16.07	00	11.86	2 01	2.3	11.49	000	18.36	27 00	-22.33	00	5.80
	Net-of-Fees	Return (%)		16.19	100	17.85	-0.83	10:0	13.71	000	20.93	25.00	-20.33	20	5.03
	<b>3ross-of-Fees</b>	Return (%)		16.61	700	13.23	-0.46	)	14.11	00.70	Z1.30	25.70	77.07	77 11	14.0
	0	Year		2013	0000	707	2011		2010		2002	acc	2007	2007	7007

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HighMark, a wholly owned subsidiary of MUFG Union Bank, N.A., is a registered investment adviser. The firm's list of composite descriptions is available upon request. All returns are expressed in U.S. dollars.

Under normal conditions, allocation ranges are: Equity 50%-70%, Fixed Income 30%-50%, and Cash 0%-20%. The composite was created in April 2009. The composite name was changed from PARS Tax The PARS Tax Exempt Moderately Aggressive HighMark Plus Composite includes all institutional portfolios invested in actively managed mutual funds. The strategy is to provide growth of principal and income. Exempt Moderately Aggressive HighMark Plus to PARS Tax Exempt Balanced HighMark Plus in May 2013.

Aggregate Bond Index, 6.75% Merrill Lynch 1-3 Year Corporate/Government Index, 1.25% Merrill Lynch US High Yield Master II Index, 2.0% Wilshire REIT Index, and 5% Citigroup 1 Month T-Bill Index, rebalanced monthly. Prior to 10/1/12, the benchmark was 51% S&P 500 Index, 3% Russell 2000 Index, 6% MSCI EAFE Index, 5% Merrill Lynch 1-3 Year Corporate/Government Index, 30% Barclays Capital Aggregate Bond Index, and 5% Citigroup 1 Month T-Bill Index, rebalanced monthly. The index was changed to reflect added strategy investments in Mid Cap and REITs. Benchmark returns do not reflect the deduction of advisory fees, transaction costs, or other expenses of investing. Total benchmark returns assume the reinvestment of dividends and other earnings. An investor cannot invest directly in an index. Prior to April 2007, the blended benchmark for the PARS Tax Exempt Moderately Aggressive Highmark Plus Composite was as follows: 60% S&P 500 Index, 5% Merrill Lynch 1-3 Year Corporate/Government Index, 30% Barclays Capital Aggregate Bond Index, and 5% Citigroup 1 Month T-Bill Index, rebalanced monthly. Beginning April 2007, MSCI EAFE Index and Russell Index were added Effective 10/1/12, the benchmark changed to 32.0% S&P 500 Index, 9.0% Russell 2000 Index, 7.0% MSCI EAFE Index, 6.0% Russell MidCap Index, 4.0% MSCI EM Free Index, 27.0% Barclays Capital to the blended benchmarks due to enhancements in the investment process which were designed to increase diversification through exposure to small cap and international equities.

Net returns are net of model investment management fees in effect for the respective time period and are derived using the maximum fixed fee rate. A client's return will be reduced by the advisory fees and other expenses it may incur as a client. Fees charged are at the discretion of HighMark and U.S. Bank, N.A.; investment advisory fees are described in Part 2 of HighMark's Form ADV, which is available upon request Gross returns are presented before management and custodial fees but after all trading expenses and reflect the reinvestment of dividends and other income.

The standard management fee is 0.36%. Standard management fees do not include any platform, administration, or other distribution fees that client may pay in addition to the management fees.

the calculation of internal dispersion is not a meaningful statistical measure. The three year annualized ex-post standard deviation measures the variability of the composite (using gross returns) and the benchmark for the 36 month period ended as of 12/31/11: Composite: 12.57 Benchmark: 11.7 and 12/31/12: Composite: 10.90 Benchmark: 9.16 12/31/13: Composite: 8.88 Benchmark: 7.41. HighMark's The internal dispersion of annual returns is measured by the equal-weighted standard deviation of portfolio returns included in the composite for the full year. For the years with less than or equal to 5 portfolios, policies for valuing portfolios, calculating performance, and preparing compliant presentations is available upon request. Past performance does not guarantee future results. Securities investments involve risk, including the possible loss of the principal amount invested. Investments are not deposits of the adviser's parent or any of the adviser's affiliates, and are NOT FDIC insured.



	Total Firm	Assets (4D)	14.53	17.50	15.65	16.68	16.82
er 31	% of Firm	Classes	0.18%	0.12%	0.11%	0.09%	0.07%
As of December 31	Total Composite	(MA) COCCA	26.76	21.85	17.87	14.36	11.30
	Number of Portfolios	2000	ő	9	9	9	9
	Internal Number of Dispersion (%) Portfolios		n/a	n/a	n/a	n/a	n/a
	Benchmark Return (%)	(2.)	20.62	13.39	-0.24	14.63	25.80
	Net-of-Fees Return (%)		19.90	13.46	-1.70	12.54	23.34
	Gross-of-Fees Return (%)		20.33	13.87	-1.35	12.95	23.77
	G Year		2013	2012	2011	2010	2009

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The PARS Tax Exempt Capital Appreciation HighMark Plus Composite includes all institutional portfolios invested mainly in actively managed mutual funds. The strategy is to provide growth of principal. Under normal conditions, allocation ranges are: Equity 65%-85%, Fixed Income 10%-30%, and Cash 0%-20%. The composite was created in May 2013.

The benchmark is 39.5% S&P 500 Index, 10.5% Russell 2000 Index, 10.25% MSCI EAFE Index, 7.5% Russell MidCap Index, 5.25% MSCI EM Free Index, 16% Barclays Capital Aggregate Bond Index, 3% Merrill Lynch 1-3 Year Corporate/Government Index, 1% Merrill Lynch US High Yield Master II Index, 2% Wilshire REIT Index, 5% Citigroup 1 Month T-Bill Index, rebalanced monthly. Benchmark returns do not reflect the deduction of advisory fees, custody fees, transaction costs, or other expenses of investing. Total benchmark returns assume the reinvestment of dividends and other earnings. An investor cannot Gross returns are presented before management and custodial fees but after all trading expenses and reflect the reinvestment of dividends and other income. Net returns are net of model investment nanagement fees in effect for the respective time period and are derived using the maximum fixed fee rate. A client's return will be reduced by the advisory fees and other expenses it may incur as a client. fees charged are at the discretion of HighMark and U.S. Bank, N.A.; investment advisory fees are described in Part 2 of HighMark's Form ADV, which is available upon request.

The standard management fee is 0.36%. Standard management fees do not include any platform, administration, or other distribution fees that client may pay in addition to the management fees.

the calculation of internal dispersion is not a meaningful statistical measure. The three year annualized ex-post standard deviation measures the variability of the composite (using gross returns) and the tenchmark for the 36 month period ended as of 12/31/11: Composite: 15.26 Benchmark: 15.70 and 12/31/12: Composite: 12.60 Benchmark: 12.47 12/31/13: Composite: 10.21 Benchmark: 10.11. HighMark's The internal dispersion of annual returns is measured by the equal-weighted standard deviation of portfolio returns included in the composite for the full year. For the years with less than or equal to 5 portfolios, policies for valuing portfolios, calculating performance, and preparing compliant presentations is available upon request. Past performance does not guarantee future results. Securities investments involve risk, including the possible loss of the principal amount invested. Investments are not deposits of the adviser's parent or any of the adviser's affiliates, and are NOT FDIC insured.







### **ASSET ALLOCATION COMMITTEE**

Seek to identify investment opportunities using fundamental indicators to enhance returns over time through active asset allocation and investment selection without significantly increasing risk

Investment Policy Committee

Asset Eco

Interest Rates

Market Interrelationships

Asset Allocation Committee

Investment Professionals

3

Investment Experience

25 years average

Tenure with Firm

13 years average

Multi-disciplinary Group

Equity, Bond, Quantitative



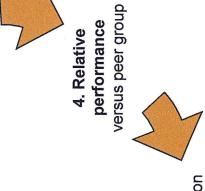
### MANAGER DUE DILIGENCE

HighMark uses a disciplined process with seven separate screens to identify, select, and monitor managers for specific investment mandates.

2. Strategy constraints Style consistency Strategy assets Strategy tenure 1.Threshold Expenses Tenure criteria Assets Record

versus benchmark 3. Performance consistency

> 7. Due diligence via 8-factor RFP





6. Ranking







### INVESTMENT BIOGRAPHY



## Andrew Brown, CFA, Vice President and Senior Portfolio Manager

stocks to institutional investors. He also performed securities analysis for Japanese equities and made Andrew Brown joined HighMark Capital Management, the investment management subsidiary of MUFG Union Bank, N.A., in November of 1997. As Senior Portfolio Manager, Andrew is responsible for managing investment portfolios on behalf of high net worth investors, trusts, retirement plans, foundations, and not-Andrew's work experience includes three years as a Japanese Equity Specialist at Wako Securities (America). His duties there included designing and implementing a marketing program to sell Japanese Andrew began his career in the investment management industry in 1994. Prior to joining HighMark, for-profit organizations. In addition, he is a member of HighMark's Manager Review Committee (MRC). buy/sell recommendations on Nikkei 225 and OTC equities.

Politics/Economy, from the University of Southern California, and a Master's degree in Business Administration with an emphasis in Finance/Marketing from the University of Southern California. In Andrew received a Bachelor of Arts degree in International Relations, concentrating in Asiaaddition, Andrew is a CFA charterholder.





### MONTARA WATER AND SANITARY DISTRICT AGENDA

For Meeting Of: June 4, 2015

TO:

**BOARD OF DIRECTORS** 

FROM:

Clemens Heldmaier, General Manager

SUBJECT:

Review and Possible Action Concerning Cancellation of Next Regular Scheduled Meeting 6/18/15 and Moving the 7/02/15 Regular Scheduled Meeting to 7/02/15

Scheduled Meeting to 7/09/15.

The General Mager will be out of the office from June 15 through June 26.

### RECOMMENDATION:

Staff recommends to cancel the 6/18/15 meeting and moving the first meeting in July to 7/09/15